WESTERNUNITEDDAIRIES

WEEKLY UPDATE | MARCH 26, 2025

ELAP Funding Restored

For more information, reach out to your <u>local FSA</u>

<u>Office</u> or DTAP+ at <u>Rachel@wudfoundation.org</u>.

Reminder: In-Person PRB Meeting Notice - May 5th

May 5th, 2025, 1:00 – 3:00 pm Stanislaus County Ag Commissioner's Office, Harvest Hall – Room D & E, 3800 Cornucopia Way, Suite B, Modesto, CA 95358 A teleconference option is not available for this meeting.

What's Next for Bird Flu?

By Dr. Michael Payne, UC Davis, School of Vet. Medicine, Director, CDQAP | Originally Published in the March 2025 CDQAP Newsletter

As of this writing, 274 dairy herds are still under quarantine. A larger number, 493 dairies, have been released. No human cases have been reported since January, and our poultry farms are increasingly repopulating their flocks. Using <u>FEMA's terminology</u>, we are starting to move past responding to the emergency to recovering from it.

CDQAP will similarly be shifting its efforts to focus on regulatory, management, and economic issues central to our industry's return to normalcy. In partnership with CMAB and CDRF, this will include a new set of recovery webinars, as well as new additions to CDQAP's HPAI homepage.

Here are some of the areas the program will be highlighting over the coming months.

Regulatory Changes? – One regulatory change involves CDFA's movement to a new "<u>Regional Strategy</u>." The new strategy recognizes that different regions have different support needs. Prevention of infection, for instance, is the primary goal for the North Coast while decreasing viral loads and releasing herds from quarantine is

(Continued on Page 2)

Order Labor Law Posters / Spiral Binders for 2025

To place your order, email Rashell at rashell@wudairies.com OR scan to order on the website.



Weekly Update Delivery Options

Send change of address or request for delivery to WUD by phone or email at:

(209)527-6453 info@wudairies.com

Struggling with Depression?

Call 1-800-784-2433 any time, 24x7, for a live, trained person to talk with or to find local resources.

LUC: Lecheros Unidos de California

Western United Dairies is proud to host LUC, a clearinghouse of resources to assist in all aspects of searching for and hiring employees for your dairy.

LUC services are offered in Spanish & English & include:

- Free advertisement of job postings to a wide audience of potential employees
- Phone call interviews with translation services
- Access to a pool of pre-screened employees with dairy experience

For more information,

westernuniteddairies.co m/lecheros-unidos

(continued) What's Next for Bird Flu?

foremost in the Central Valley. The revised approach also mirrors Cal-OES response regions, allowing better coordination of resources. CDFA also is no longer recommending suspension of routine regulatory inspections on non-quarantined farms, but does suggest deferring inspections of infected farms when possible. Finally, the temporary ban on poultry and cattle exhibitions announced on January 7 remains in effect. CDFA has however indicated that it will entertain submissions of enhanced biosecurity plans from individual shows to determine if they may proceed.

Financial Assistance? – There are a variety of support programs managed by UDSA for dairies affected by HPAI. Monies may be eligible for reduced milk production through USDA's Farm Service Agency dairy **ELAP** program. Producers should contact their **local FSA office** to make sure it is accepting applications.

Much has been written about USDA's <u>announcement</u> that \$1 billion will fund a comprehensive strategy combating HPAI. The agency's releases make no mention of relief monies for dairy farms.

Prolonged Quarantines & Reinfections? – Throughout the country, there have been anecdotal reports of prolonged periods of quarantine and even herds released from quarantine having positive bulk tanks again. There have been no reports high rates of illness or death, but apparently, for some producers, prolonged quarantine has been a frustrating problem.

Early laboratory research suggests the virus might be transferred during milking or by nose-tonose contact. There may, however, be methods of viral movement which, if understood, might inform us of the most effective biosecurity methods.

In California alone, more then \$2 million of <u>research</u> is being performed to help us better understand other ways the virus might be being transmitted. Studies are examining transfer by milk tankers, local non-migratory birds (starlings, sparrows, pigeons), flies, and even dust plumes.

Vaccine Prospects? – While it's been reported that some <u>two dozen</u> cattle vaccines are under development, at least one has submitted efficacy and safety data, currently under review by USDA. Industry leadership is working with agency representatives in order to resolve poultry and dairy trade questions as quickly as possible, clearing the way for <u>HPAI vaccination</u> as an option for cattle disease management. •

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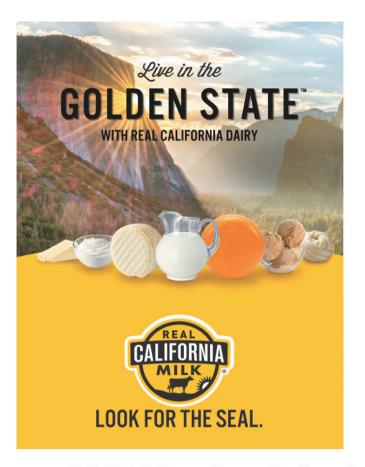












2025 ANNUAL

DINNER MEETING

Hello Dairy Producers!

The California Milk Advisory Board's marketing team looks forward to joining you in your districts for our 2025 Annual Producer Meetings this April. We hope you'll join retiring CMAB CEO John Talbot and our incoming CEO Bob Carroll as well as industry partners and fellow dairy farmers for dinner and discussions around CMAB's programs and for the vision for 2025 and beyond. You are welcome to attend any meeting that fits with your schedule, we only ask that you RSVP no later the indicated date to the event of your choice.

These meetings will highlight the many ways your CMAB marketing team has been busy putting nutritious California dairy products made with your milk into the hands of consumers in California, across the U.S. and around the world. We're excited to roll out some new directions in 2025 while also highlighting the ongoing work of our marketing teams in the retail, foodservice and export market spaces, share exciting updates from our processor partners and discuss how our communication and advertising strategies creates a relevant path for these initiatives.

To prepare for dinner, we request that you RSVP for the meeting you plan to attend. Please see the enclosed schedule and RSVP via one of the several convenient methods: Return the enclosed card by mail, scan the provided QR Code, use our handy RSVP link, email promotions@cmab.net or call/text Melissa Lema at (209) 690-8248.

2025 Meeting Schedule and Locations

DISTRICT	DATE	Venue/Address	RSVP BY:
5	Tuesday, April 22	BELLO VITA HALL - 4211 W Goshen Avenue, Visalia, CA	Apr 15
6	Wednesday, April 23	LUIGI'S - 725 E 19th Street, Bakersfield, CA	Apr 15
4	Thursday, April 24	GREENS ON 10TH - 953 10th Street, Modesto, CA	Apr 15
3	Tuesday, April 29	AMARIS BANQUET HALL - 709 5th Street, Orland CA	Apr 20
1	Wednesday, April 30	THE BARN BY FERNBRIDGE - 26 Goble Lane, Ferndale, CA	Apr 20
2	Thursday, May 1	HERMANN SONS HALL - 860 Western Avenue, Petaluma, CA	Apr 20
7	Tuesday, May 13	CENTRO BASCO - 13432 Central Ave, Chino, CA	May 1

All events begin with Real California Cheese Social at 5:30 PM, followed by Dinner at 6:30 PM

Please join us for an annual meeting.

We request that you RSVP by the date indicated for the meeting you plan to attend.

Please provide the following information: Name, name of business, number of guests and location of meeting you plan to attend



RSVP via one of the several convenient methods:

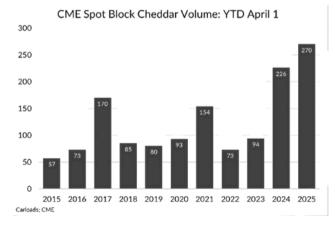
- Return the enclosed card by mail
- Scan the QR Code and use our handy RSVP link
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- Call/Text Melissa Lema at (209) 690-8248

WEEKLY MARKET UPDATE

CME cheese market trading volume has been heavier than usual, with buyers and sellers willing to make deals in the mid-\$1.60s. On April 1 alone, 24 loads of blocks changed hands, the busiest day since 2011. Year-to-date, 270 lots of blocks traded, the most in more than a decade.

- Spot butter markets have been heavy on trading, but quiet when it comes to price movements. For the week ending March 28, 64 lots traded, the most since mid-October. The spot price remains in the mid-\$2.30s.
- A stronger showing of milk powders in this week's GlobalDairyTrade (GDT) auction put some life back in the US nonfat markets. However, spot prices near \$1.17 per pound are still at a discount to both New Zealand and European levels.
- USDA's *Prospective Plantings* report painted a bearish picture for corn, with acreage predictions at 95.236 million. That was ahead of expectations and up from the 2024 total. With more acres switching to corn, soybeans were more bullish at 83.495 million acres, slightly below the consensus call and down

- from last year. The biggest loser was cotton acreage, down 12% from last year. That will potentially tighten the cottonseed feed market.
- The Quarterly Grain Stocks report didn't hold many surprises. Corn stocks matched predictions and soybeans were slightly ahead of expectations.
- After USDA's reports, nearby corn futures ticked higher, though contracts later in the year slipped slightly. Soybean futures dropped through the rest of 2025.
- All eyes are watching for tomorrow's promised tariff news from the Trump Administration. While there are few details, any new fees on imports or exports could impact US dairy and grain producers.





Dairy Revenue Protection Program						
	Futures	Milk Price (Floor) Guarantee @ 95%	Premium Per CWT (CA)			
July - Septer	mber 2025					
Class III	\$18.20	\$17.29	\$0.32			
Class IV	\$18.48	\$17.56	\$0.24			
October - D	ecember 2025					
Class III	\$18.29	\$17.38	\$0.41			
Class IV	\$19.06	\$18.10	\$0.36			
January - Ma	arch 2026					
Class III	\$17.73	\$16.84	\$0.42			
Class IV	\$18.79	\$17.85	\$0.54			
April - June	2026					
Class III	\$17.73	\$16.84	\$0.52			
Class IV	\$18.70	\$17.77	\$0.61			
July - Septer	mber 2026					
Class III	\$17.74	\$16.85	\$0.62			
Class IV	\$18.49	\$17.57	\$0.68			
*As of 04/01/2	25 for 95% coverage.	1.0 Protection Factor				



USDA Dain	Margin Cove	erage (per CWT)
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	Month	All Milk		Feed		Margin Estimate		Indemnity Estimate @ 9.50 Margin	
	Jan-25	\$	24.10	\$	10.25	\$	13.85	\$	-
	Feb-25	\$	23.83	\$	10.34	\$	13.49	\$	-
	Mar-25	\$	23.44	\$	10.40	\$	13.04	\$	-
	Apr-25	\$	21.00	\$	10.46	\$	10.54	\$	-
	May-25	\$	20.47	\$	10.53	\$	9.94	\$	-
2025	Jun-25	\$	20.11	\$	10.59	\$	9.53	\$	-
Program	Jul-25	\$	20.61	\$	10.65	\$	9.96	\$	-
	Aug-25	\$	21.27	\$	10.52	\$	10.75	\$	-
	Sep-25	\$	21.87	\$	10.39	\$	11.48	\$	-
	Oct-25	\$	22.24	\$	10.43	\$	11.81	\$	
	Nov-25	\$	22.44	\$	10.47	\$	11.98	\$	-
	Dec-25	\$	22.49	\$	10.51	\$	11.98	\$	-

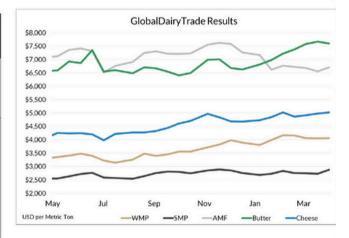
Estimates only. As of 4/1/2025 and based on futures markets which can change daily.

CME Commodity Prices							
	Blocks	Barrels	Butter	NDM	Dry Whey		
Mar-26	\$1.6300	\$1.6300	\$2.3300	\$1.1600	\$0.5000		
Mar-27	\$1.6475	\$1.6350	\$2.3650	\$1.1500	\$0.4950		
Mar-28	\$1.6350	\$1.6350	\$2.3500	\$1.1625	\$0.5000		
Mar-31	\$1.6350	\$1.6250	\$2.3400	\$1.1625	\$0.5000		
Apr-01	\$1.6575	\$1.6600	\$2.3400	\$1.1725	\$0.4950		
Average	\$1.6410	\$1.6370	\$2.3450	\$1.1615	\$0.4980		
Weekly Change	0.0175	0.0250	0.0225	0.0325	-0.0150		
Order 51: Latest Prices							
	Dec	Jan	Feb	Mar	Apr		
Class I LA	\$23.73	\$22.68	\$23.57	\$23.32	\$21.87		
Class II	\$21.28	\$21.58	\$21.08				
Class III	\$18.62	\$20.34	\$20.18				
Class IV	\$20.74	\$20.73	\$19.90				
PPD	\$1.37	\$0.61	\$0.36				
Blend: LA*	\$19.99	\$20.95	\$20.54				

*Does not include Quota Deduction

\$19.49

Blend: Tulare*



\$20.45

\$20.04

