# WESTERNUNITEDDAIRIES

WEEKLY UPDATE | MARCH 19, 2025

#### **CDFA Field Biosecurity Inspections Advisory**

CDFA is no longer recommending that all routine inspections on nonquarantined farms be suspended. CDFA asks that regulatory officials conducting routine inspections to first determine whether the premises is under CDFA Quarantine or if the animals housed on site are exhibiting any signs consistent with H5N1. CDFA continues to recommend the deferral of all inspections possible on farms that are under a CDFA State Veterinarian Ouarantine acknowledging that a CDFA Quarantine does not supersede other inspection authority, and the criticality of an inspection is made by the inspecting agency. Additionally, CDFA recommends following biosecurity best practices as outlined in the attachment on all dairy and poultry farms (H5N1 affected and unaffected) for State, County, City, and private inspectors and auditors.

#### **Read the Advisory**

#### **Statement on Quota**

WUD has members on all sides of the quota debate. In 2020, all trade groups and all cooperatives joined in supporting the industry's effort at democratically voting for the UDFC compromise proposal on quota. This proposal had its opposition, and WUD supported a fair and open dairy farmer voting process. This is still the case today. WUD will continue to encourage dairy families to vote the way they need to protect their dairies, and we are happy to provide any information to any dairy farmer who has questions on this process.

Our membership dues protect dairy farmers in California against vegan and environmental justice activism, including through our most recent win at the ballot box in Sonoma County - defeating militant vegan extremists and alternative meat tech bros by 35 points. Our membership dues fund a team of talented staff like Paul Sousa, whose regulatory knowledge is second to none. Paul and our lead field man, Kyle, serve the dairy farmers by protecting them from rogue environmental litigation and out-of-control regulatory bureaucrats. Our Sacramento strategy - also funded from member dues, results each year in killing legislation that would eliminate dairy on the menu and in California's school lunch program.

(continued on Page 2)

# Weekly Update Delivery Options

Send change of address or request for delivery to WUD by phone or email at:

(209)527-6453 info@wudairies.com

## Struggling with Depression?

Call 1-800-784-2433 any time, 24x7, for a live, trained person to talk with or to find local resources.

#### LUC: Lecheros Unidos de California

Western United Dairies is proud to host LUC, a clearinghouse of resources to assist in all aspects of searching for and hiring employees for your dairy.

LUC services are offered in Spanish & English & include:

- Free advertisement of job postings to a wide audience of potential employees
- Phone call interviews with translation services
- Access to a pool of pre-screened employees with dairy experience

For more information, visit:

westernuniteddairies.co m/lecheros-unidos

#### (continued) Statement on Quota

Our member dues also funded the development of the largest water savings program in the history of SGMA called LandFlex - paying dairy farmers on average \$7,800 per acre to transition into wheat or sorghum crops. More LandFlex opportunities are on the way to help dairy farmers stand up to SGMA, and this is only possible through membership dues.

Our membership dues also fund dairy-centered events annually, like the Western Dairy Classic, local Farm Bureau events, the Stanislaus, Merced, San Joaquin County 4-H dairy barns, South SJ Holstein Association, Milk Donation Drives, UC Cooperative Extension, Tulare DHIA, Animal Ag Alliance, and our Dairy Princess Committees. We receive many other requests to support the broader dairy industry and WUD always provides financial support. If you have questions or concerns for me or the Board of dairy farmers that run WUD, please don't hesitate to pick up the phone and call and ask us directly. •

# New on Seen & Herd: What Dairy Producers Need to Know about CARB, Water & Upcoming Events

Join us for an insightful episode of Seen & Herd as we welcome back Paul Sousa, Western United Dairies' Director of Environmental Sustainability and Regulatory Affairs. Paul dives into the latest regulatory updates, including recent changes to CARB's air quality rules, ongoing water quality discussions, and what dairy producers should prepare for in the coming years. Plus, we highlight the upcoming California Dairy Sustainability Summit and why it's a must-attend event for the industry. Listen to the episode on your favorite podcast platform or at wudairies.com.

#### Dairy Farmers Can Apply for their Non Milk Commodities!

U.S. Secretary of Agriculture Brooke Rollins, on National Agriculture Day, announced that the U.S. Department of Agriculture (USDA) is issuing up to \$10 billion directly to agricultural producers through the Emergency Commodity Assistance Program (ECAP) for the 2024 crop year. Administered by USDA's Farm Service Agency (FSA), ECAP will help agricultural producers mitigate the impacts of increased input costs and falling commodity prices. Click Here to Learn More

#### Order FREE PPE Orders Thru the End of March

- PPE has been extended to dairy-adjacent businesses (Truckers, Haulers, etc.)
- All dairies can request unlimited PPE, no WUD membership needed.
- Products include: Face Shields, Goggles, Gloves, and N-95 Masks.

**REQUEST PPE** 

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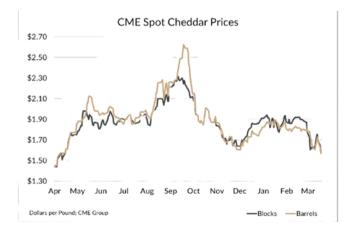


### WEEKLY MARKET UPDATE

CME cheese prices climbed into the mid-\$1.70s, but support gave way amid lackluster domestic demand, ample milk and increasing production from new plants. That sent prices tumbling back below the \$1.60-per-pound mark to the lowest levels since April 2024.

- Class III markets are following CME cheddar prices closely. Second quarter futures pushed as high as \$17.99 per hundredweight before losing steam and falling to new lows.
- Fat test levels remain historically high for this time of year, keeping cream supplies abundant and inexpensive. That continues to weigh on spot butter, which slipped back into the upper-\$2.20s.
- The CME nonfat dry milk market has been relatively quiet. Prices seem comfortable in the mid-\$1.10s, currently at a level last seen in May 2024.
- This week's GlobalDairyTrade auction didn't have any big surprises or major moves. Both skim milk powder and whole milk powder prices dipped less than a percentage point from the previous event. Butter and cheese

- prices both ticked higher, widening the gap between US and New Zealand prices even further and increasing the possibility of generating export interest.
- Planting season is getting closer and nearby corn and soybean futures are volatile.
   Decent export sales, on-and-off tariff news and expectations for this year's crops are all keeping markets searching for direction.
   The May contract for corn remains in the \$4.45- \$4.60 range, while soybeans move on either side of the \$10 mark.
- The deadline to sign up for the 2025 DMC program is March 31. Estimates based on current futures markets are included in the table on the next page. These estimates will change daily with the markets.





Dairy Revenue Protection Program							
	Futures	Milk Price (Floor) Guarantee @ 95%	Premium Per CWT (CA)				
July - Septen	nber 2025						
Class III	\$18.04	\$17.13	\$0.35				
Class IV	\$18.42	\$17.50	\$0.22				
October - De	cember 2025						
Class III	\$18.30	\$17.39	\$0.44				
Class IV	\$19.05	\$18.09	\$0.41				
January - Ma	rch 2026						
Class III	\$17.41	\$16.54	\$0.41				
Class IV	\$18.63	\$17.70	\$0.52				
April - June 2	2026						
Class III	\$17.68	\$16.79	\$0.53				
Class IV	\$18.19	\$17.28	\$0.61				
July - September 2026							
Class III	\$17.74	\$16.85	\$0.63				
Class IV	\$17.51	\$16.63	NA				

\*As of 03/18/25 for 95% coverage, 1.0 Protection Factor



Tiffany LaMendola 209.768.6313

USDA Dair	/ Margin (	Coverage	(per CWT)
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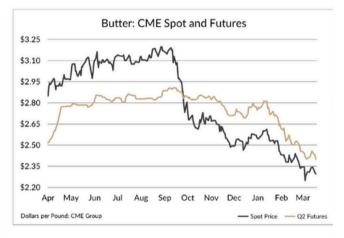
	Month	All Milk		Feed		Margin Estimate		Indemnity Estimate @ 9.50 Margin	
	Jan-25	\$	24.10	\$	10.25	\$	13.85	\$	-
	Feb-25	\$	23.33	\$	10.34	\$	12.99	\$	-
	Mar-25	\$	21.61	\$	10.40	\$	11.21	\$	-
	Apr-25	\$	20.22	\$	10.48	\$	9.74	\$	-
2025 Program	May-25	\$	19.85	\$	10.55	\$	9.30	\$	0.20
	Jun-25	\$	19.53	\$	10.63	\$	8.90	\$	0.60
	Jul-25	\$	19.77	\$	10.71	\$	9.06	\$	0.44
	Aug-25	\$	20.51	\$	10.62	\$	9.89	\$	-
	Sep-25	\$	21.01	\$	10.52	\$	10.49	\$	-
	Oct-25	\$	21.50	\$	10.55	\$	10.95	\$	-
	Nov-25	\$	21.77	\$	10.58	\$	11.18	\$	-
	Dec-25	\$	21.78	\$	10.62	\$	11.16	\$	-
5									

Estimates only. As of 3/18/2025 and based on futures markets which can change daily.

CME Commodity Prices							
	Blocks	Barrels	Butter	NDM	Dry Whey		
Mar-12	\$1.7250	\$1.6700	\$2.3400	\$1.1600	\$0.4800		
Mar-13	\$1.7550	\$1.7300	\$2.3400	\$1.1600	\$0.4575		
Mar-14	\$1.6925	\$1.6900	\$2.3425	\$1.1550	\$0.4500		
Mar-17	\$1.6450	\$1.6250	\$2.3025	\$1.1550	\$0.4500		
Mar-18	\$1.5750	\$1.5700	\$2.2950	\$1.1550	\$0.4600		
Average	\$1.6785	\$1.6570	\$2.3240	\$1.1570	\$0.4595		
Weekly Change	-0.0950	-0.0750	-0.0350	-0.0050	-0.0200		
Order 51: Latest Prices							
	Nov	Dec	Jan	Feb	Mar		
Class I LA	\$24.83	\$23.73	\$22.68	\$23.57	\$23.32		
Class II	\$21.52	\$21.28	\$21.58	\$21.08			
Class III	\$19.95	\$18.62	\$20.34	\$20.18			
Class IV	\$21.12	\$20.74	\$20.73	\$19.90			
PPD	\$1.33	\$1.37	\$0.61	\$0.36			
Blend: LA*	\$21.28	\$19.99	\$20.95	\$20.54			

\*Does not include Quota Deduction

Blend: Tulare\*



\$19.49

\$20.78

\$20.45

\$20.04

