

WEEKLY UPDATE | NOVEMBER 27, 2024

* * WUD WINTER MEETINGS * * * Postponed Until Jan 2025

WUD-Wide Zoom Meeting Wednesday, 12/4 • 11am

The meeting will cover Regulatory Updates, Political Action, and Key 2025 Compliance Issues. Please Register for the Zoom Meeting.

REGISTER

More Detail on In-Person Winter Meetings will be released soon.



Products include: Face Shields, Goggles, Gloves, N-95 Masks

- All dairies can request unlimited PPE, no WUD membership needed.
- PPE ships directly or for off-site pickup; allow one week for processing.

PLACE PPE ORDER

REMINDER: We Want Your Feedback on HPAI

We created a landing page to collect your questions, concerns, or feedback regarding HPAI, including thoughts on the quarantine process, caseworker interactions, or related issues. We welcome complaints, compliments, frustrations, and inquiries.

GIVE FEEDBACK

Weekly Update Delivery Options

Send change of address or request for delivery to WUD by phone or email at: (209)527-6453 info@wudairies.com

Struggling with Depression?

Call 1-800-784-2433 any time, 24x7, for a live, trained person to talk with or to find local resources.

LUC: Lecheros Unidos de California

Lecheros Unidos de California Western United Dairies is proud to host LUC, a clearinghouse of resources to assist in all aspects of searching for and hiring employees for vour dairy. LUC services are offered in Spanish & English & include Free advertisement of job postings to a wide audience of potential employees Phone call interviews with translation services Access to a pool of pre-screened employees with dairy experience.

For more information, visit: westernuniteddairies.com /lecheros-unidos

A Historic Victory for Sonoma County's Farmers: Measure J Defeated in Landslide

This week on Seen and Heard, Western CEO Anja Raudabaugh joined the podcast to discuss a remarkable win for California's agriculture community: the defeat of Measure J in Sonoma County. With 85% of voters rejecting the ballot measure, the victory is being hailed as one of the most decisive in the region's political history. Measure J sought to ban "factory farming" in Sonoma County, arbitrarily targeting farms with over 799 cows and other livestock operations. It posed a direct threat to dairy farmers, local businesses, and agricultural families who have contributed to Sonoma County's rich food production legacy for generations.

The campaign, spearheaded by the newly formed Sonoma United PAC, employed a combination of grassroots outreach, digital ads, mailers, and voter targeting to mobilize support. The results were staggering: for every \$1 spent, the campaign protected \$600 of market share, equating to \$250 million in agricultural production and \$38 million in regional spending.

As the campaign team celebrates, attention turns to future challenges, particularly in the San Joaquin Valley, where similar measures may arise. This victory, however, provides a powerful blueprint for success and reinforces the value of collaboration and strategic messaging. To support future efforts, visit SonomaUnitedVote.org.



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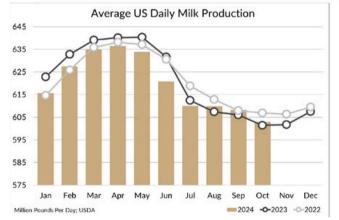
WEEKLY MARKET UPDATE

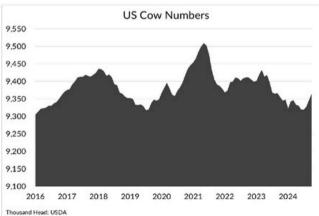
US October milk production totaled 18.7 billion pounds, up 0.2% on the year and in line with predictions. As expected, California output dropped 3.8% as the HPAI virus hit herds. But the state is expected to join other dairy regions in logging increases once the virus wanes.

- The dairy herd is showing signs of strength, reaching 9.365 million head in October. That was up by 19,000 cows versus September and +10,000 year-over-year. The last time the herd topped prior-year levels was May 2023. The larger herd size should continue to encourage increasing milk flows as new cheese capacity comes online and needs more fluid to fill its vats.
- Promises of more milk cut support out from under CME cheese markets, with both blocks and barrels dropping back into the \$1.60s.
- USDA's October Cold Storage report painted a bullish picture for cheese, with total cheese inventories dropping more than expected to 1.343 billion pounds. But spot markets didn't react to the news.
- · With plenty of butter, and abundant cream,

CME butter markets tumbled below the \$2.50per-pound mark for the first time since December 2023.

- US October butter stocks totaled 267.5 million pounds, down on the month, but still far above prior-year levels.
- Whole milk powder prices continued to climb at this week's GlobalDairyTrade Pulse event, with skim milk powder also rising, but at a slower pace. While spot nonfat dry milk prices retreated below \$1.40 per pound, they began to climb later, settling in the upper \$1.30s.
- With US harvest over, nearby grain futures were mixed. December corn ticked up slightly and the January soybean contract slipped.





	-	Milk Price (Floor)	Premium Per CWT (CA)		
	Futures	Guarantee @ 95%			
January - Ma	rch 2025				
Class III	\$18.89	\$17.94	\$0.21		
Class IV	\$20.59	\$19.56	\$0.17		
April - June 2	2025				
Class III	\$18.75	\$17.82	\$0.33		
Class IV	\$20.75	\$19.71	\$0.28		
July - Septen	nber 2025				
Class III	\$18.77	\$17.83	\$0.42		
Class IV	\$20.92	\$19.87	\$0.50		
October - De	ecember 2025				
Class III	\$18.65	\$17.71	\$0.49		
Class IV	\$20.73	\$19.69	\$0.58		
January - Ma	rch 2026				
Class III	\$17.90	\$17.00	\$0.53		
Class IV	\$16.18	\$15.37	NA		

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USDA Dairy Margin Coverage (per CWT)

	Month	All Milk		Feed		Margin Estimate		Indemnity Estimate @ 9.50 Margin	
	Jan-24	\$	20.10	\$	11.62	\$	8.48	\$	1.02
2024 Program	Feb-24	\$	20.60	\$	11.16	\$	9.44	\$	0.06
	Mar-24	\$	20.70	\$	11.05	\$	9.65	\$	-
	Apr-24	\$	20.50	\$	10.90	\$	9.60	\$	-
	May-24	\$	22.00	\$	11.48	\$	10.52	\$	-
	Jun-24	\$	22.80	\$	11.14	\$	11.66	\$	-
	Jul-24	\$	22.80	\$	10.47	\$	12.33	\$	-
	Aug-24	\$	23.60	\$	9.88	\$	13.72	\$	-
	Sep-24	\$	25.50	\$	9.93	\$	15.57	\$	-
	Oct-24	\$	25.09	\$	10.06	\$	15.02	\$	
	Nov-24	\$	23.87	\$	10.10	\$	13.77	\$	
	Dec-24	\$	22.75	\$	10.14	\$	12.61	\$	÷

	CME	Commod	ity Prices		
	Blocks	Barrels	Butter	NDM	Dry Whey
Nov-20	\$1.7250	\$1.7300	\$2.5500	\$1.4000	\$0.6400
Nov-21	\$1.6825	\$1.6800	\$2.5475	\$1.3800	\$0.6475
Nov-22	\$1.6450	\$1.6500	\$2.5400	\$1.3675	\$0.6600
Nov-25	\$1.6950	\$1.6400	\$2.5125	\$1.3750	\$0.6600
Nov-26	\$1.6950	\$1.6400	\$2.4850	\$1.3900	\$0.6900
Average	\$1.6885	\$1.6680	\$2.5270	\$1.3825	\$0.6595
Weekly Change	-0.0275	-0.0850	-0.0975	-0.0100	0.0500
	Ord	er 51: Lat	est Prices		
	Aug	Sep	Oct	Nov	Dec
Class I LA	\$23.62	\$23.90	\$25.47	\$24.83	\$23.73
Class II	\$22.05	\$22.40	\$21.01		
Class III	\$20.66	\$23.34	\$22.85		
Class IV	\$21.58	\$22.29	\$20.90		
PPD	\$2.10	-\$0.89	-\$1.38		
Blend: LA*	\$23.60	\$22.45	\$21.47		
Blend: Tulare*	\$23.20	\$21.95	\$20.97		

*Does not include Quota Deduction

