

WESTERN UNITED DAIRIES

WEEKLY UPDATE | NOVEMBER 20, 2024

WUD WINTER MEETINGS

Monday, 12/2: Modesto
Location & Time TBD

Tuesday, 12/3: Merced
Location & Time TBD

Tuesday, 12/3: Tulare
Vejars • Time TBD

Wednesday, 12/4: Oakdale/Escalon
Location & Time TBD

RSVP to Kyle Lutz at Kyle@wudairies.com OR



FREE PPE Orders Close December 1st

Products include: Face Shields, Goggles, Gloves, N-95 Masks

- All dairies can request unlimited PPE, no WUD membership needed.
- PPE ships directly or for off-site pickup; allow one week for processing.

[PLACE PPE ORDER](#)

REMINDER: WUD District Director Nomination Forms Due November 25, 2024

The deadline for District Director nomination forms is nearing. The forms are due no later than **Monday, November 25, 2024**. Half plus one of the Western United Dairies board of directors are elected to a 2-year term each year. View the open seats and download the nomination form [here](#).

After nominations close, ballots will be prepared and mailed to all voting members. Election results will be posted on January 8, 2025, and new Directors will be seated on January 16, 2025.

Weekly Update Delivery Options

Send change of address or request for delivery to WUD by phone or email at: **(209)527-6453**
info@wudairies.com

Struggling with Depression?

Call 1-800-784-2433 any time, 24x7, for a live, trained person to talk with or to find local resources.

LUC: Lecheros Unidos de California

Lecheros Unidos de California Western United Dairies is proud to host LUC, a clearinghouse of resources to assist in all aspects of searching for and hiring employees for your dairy. LUC services are offered in Spanish & English & include Free advertisement of job postings to a wide audience of potential employees Phone call interviews with translation services Access to a pool of pre-screened employees with dairy experience.

For more information, visit: westernuniteddairies.com/lecheros-unidos

New on Seen & Herd: Exploring Captive Insurance with 3F Captive Services

In this episode of Seen and Herd, we sit down with Patrick Johnston and Jonathan Strike from 3F Captive Services to uncover how captive insurance can revolutionize risk management for dairy farmers. From customizable policies to long-term asset growth, learn how this innovative approach transforms challenges into opportunities for the agriculture sector. Tune in to hear how 3F is helping dairy families turn risks into profits. To learn more about 3F Captive Services, reach out to either Patrick at pjohnston@3fcaptiveservices.com or Jonathan at jonathan@3fcaptiveservices.com.

REMINDER: We Want Your Feedback on HPAI

We created a landing page to collect your questions, concerns, or feedback regarding HPAI, including thoughts on the quarantine process, caseworker interactions, or related issues. We welcome complaints, compliments, frustrations, and inquiries. **Scan the code OR click here to leave your feedback.**



WEBINAR

LEGAL, WAGE & HOUR UPDATES: What Farmers Need to Know for 2025

Speaker: Anthony Raimondo

DECEMBER 11, 2024
1:00pm - 3:00pm

REGISTER > 



THANK YOU TO OUR CURRENT SPONSORS.

ADVERTISE WITH US



Coping with HPAI in California Dairy Herds

Join dairy industry partners for a discussion in our continuing series on HPAI in California

Join UC Cooperative Extension, CDQAP and CMAB for a presentation from:

- **Dr. Deniece Williams**, Chief of Clinical Service at the UC Davis Veterinary Medicine Teaching & Research Center in Tulare. Dr. Williams will share her experience helping client dairies navigate HPAI.
- **Dr. Randi Black**, UCCE Dairy Advisor in Sonoma, Marin, & Mendocino Counties will share information about USDA/FSA programs and application assistance

*Attendance is free to industry members but registration is **required**



November 21st, 2024



4:00 pm



https://cmab.zoom.us/webinar/register/WN_cqWyQQPDSFuZgpXnM9lrsg

REGISTRATION:

[CLICK HERE](#)



PRESENTED BY

UC DAVIS
VETERINARY MEDICINE
Veterinary Medicine Teaching & Research Center



FMMO Final Decision Issued

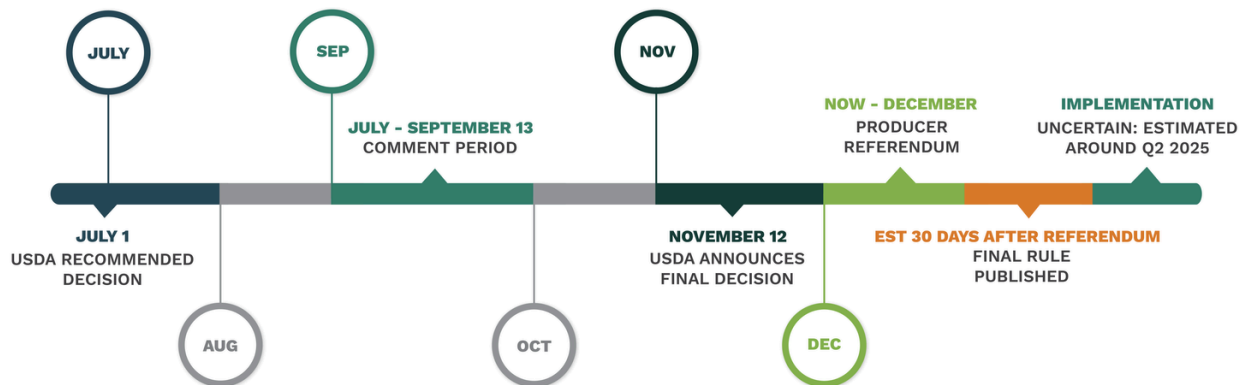
Published by Ever.Ag

On November 12, 2024, USDA AMS released its Final Decision for changes to the Federal Milk Marketing Orders (FMMOs). After collecting comments from the industry, USDA suggested a few minor changes from the Recommended Decision issued on July 1, 2024:

1. Shorter delay to implement the revised skim milk composition factors, from 12 months to six months;
2. Addition of a \$0.0015 marketing cost factor in all make allowances;
3. An adjustment to the methodology used to determine the nonfat dry milk make allowance; and
4. Small changes to some county-specific Class I differentials.

The next step is a producer referendum to vote on the new regulations. Voting will begin after the Final Decision is published in the Federal Register. Producers whose milk was pooled on an FMMO in January 2024 are eligible to participate in the referendum. AMS will mail ballots to eligible independent producers and qualified cooperative associations. Ballots must be postmarked by Dec. 31, 2024, and returned by Jan. 15, 2025, to be counted. After USDA counts the votes, it will issue a Final Rule or Notice of Termination that will include specific implementation timelines for each individual Order.

Our take: USDA appears satisfied with the balance between producer and processor interests it struck in the earlier Recommended Decision. These minor changes do not materially alter the price analysis of the Recommended Decision.



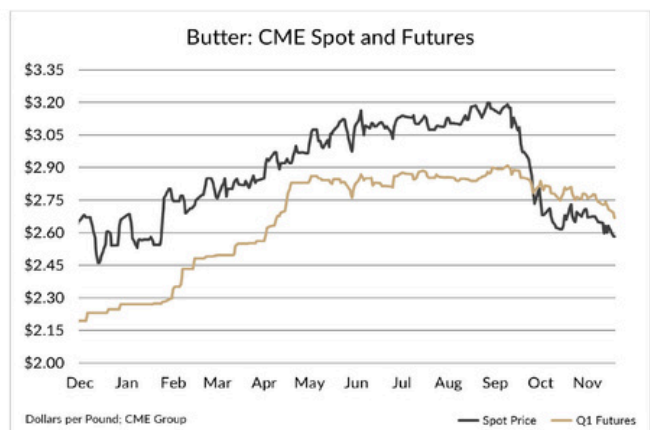
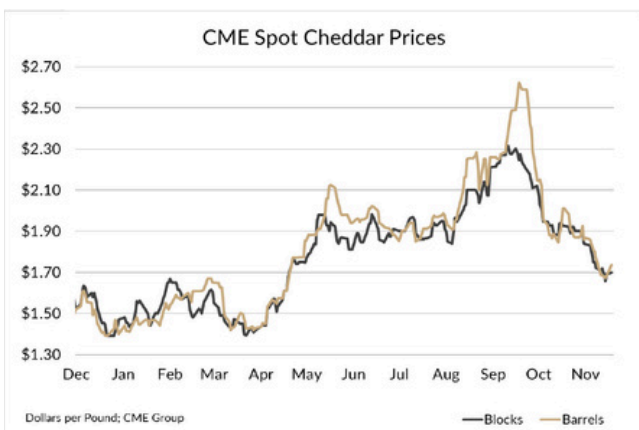
More information can be found on Ever.Ag’s FMMO FAQ website. [Click here](#) to view it or scan the code to view on your mobile device.



WEEKLY MARKET UPDATE


After slipping into the \$1.60s, CME blocks and barrels found enough support to climb back over \$1.70 per pound. Some reports indicate recent lower prices may have stimulated export interest, with US cheese at a discount to the rest of the world.

- Despite the spot cheese markets finding some footing, 2025 Class III futures remain volatile. After a few days of slight gains, Tuesday saw a big break across Class III futures. The markets continue to search for the right balance as it digests likely solid export potential against new cheese capacity coming online next year. Also, the market will be closely watching the October *Milk Production* report released on Wednesday.
- There’s still more cream than usual for this time of year and plenty of butter to go around, even as the holidays approach. The CME butter market briefly rose to the \$2.60s before dropping back to the lowest price since January.
- Milk powder prices continued their journey higher at the latest GlobalDairyTrade auction as China stepped up its participation. Whole milk powder climbed 3.0% to \$1.74 per pound, while SMP advanced 1.1% to \$1.31 per pound. However, cheese slipped, with cheddar down 2.8% to \$2.19 per pound and mozzarella losing 6.3% to reach \$1.96 per pound.
- Even with the rise in international prices, CME nonfat dry milk remains relatively stagnant, trading in a narrow range around the \$1.40-per-pound mark.
- With tight supplies and decent high protein demand, the spot dry whey market jumped to the mid-\$0.60s, the highest price since March 2022.
- With weaker demand and harvest now complete, nearby grain futures lost ground. The December corn contract eased to the \$4.20s, while January soybean dropped below \$10 per bushel.



Dairy Revenue Protection Program			
	Futures	Milk Price (Floor) Guarantee @ 95%	Premium Per CWT (CA)
January - March 2025			
Class III	\$19.04	\$18.09	\$0.23
Class IV	\$21.10	\$20.05	\$0.19
April - June 2025			
Class III	\$18.74	\$17.81	\$0.34
Class IV	\$20.95	\$19.90	\$0.34
July - September 2025			
Class III	\$18.83	\$17.89	\$0.42
Class IV	\$20.85	\$19.81	\$0.43
October - December 2025			
Class III	\$18.70	\$17.77	\$0.48
Class IV	\$20.74	\$19.71	\$0.56
January - March 2026			
Class III	\$17.61	\$16.73	NA
Class IV	\$16.18	\$15.37	NA

*As of 11/19/24 for 95% coverage, 1.0 Protection Factor



Tiffany LaMendola
209.768.6313

CME Commodity Prices					
	Blocks	Barrels	Butter	NDM	Dry Whey
Nov-13	\$1.6900	\$1.6800	\$2.6300	\$1.3900	\$0.6225
Nov-14	\$1.6575	\$1.6725	\$2.6000	\$1.4050	\$0.6550
Nov-15	\$1.6925	\$1.6850	\$2.6300	\$1.4000	\$0.6550
Nov-18	\$1.6975	\$1.7350	\$2.5850	\$1.4000	\$0.6400
Nov-19	\$1.7225	\$1.7250	\$2.5825	\$1.4000	\$0.6400
Average	\$1.6920	\$1.6995	\$2.6055	\$1.3990	\$0.6425
Weekly Change	0.0050	0.0400	-0.0150	0.0000	0.0150

Order 51: Latest Prices					
	Jul	Aug	Sep	Oct	Nov
Class I LA	\$23.41	\$23.62	\$23.90	\$25.47	\$24.83
Class II	\$21.82	\$22.05	\$22.40	\$21.01	
Class III	\$19.79	\$20.66	\$23.34	\$22.85	
Class IV	\$21.31	\$21.58	\$22.29	\$20.90	
PPD	\$1.05	\$2.10	-\$0.89	-\$1.38	
Blend: LA*	\$20.84	\$23.60	\$22.45	\$21.47	
Blend: Tulare*	\$20.34	\$23.20	\$21.95	\$20.97	

*Does not include Quota Deduction

USDA Dairy Margin Coverage (per CWT)						
	Month	All Milk	Feed	Margin Estimate	Indemnity Estimate @ 9.50 Margin	
2024 Program	Jan-24	\$ 20.10	\$ 11.62	\$ 8.48	\$ 1.02	
	Feb-24	\$ 20.60	\$ 11.16	\$ 9.44	\$ 0.06	
	Mar-24	\$ 20.70	\$ 11.05	\$ 9.65	\$ -	
	Apr-24	\$ 20.50	\$ 10.90	\$ 9.60	\$ -	
	May-24	\$ 22.00	\$ 11.48	\$ 10.52	\$ -	
	Jun-24	\$ 22.80	\$ 11.14	\$ 11.66	\$ -	
	Jul-24	\$ 22.80	\$ 10.47	\$ 12.33	\$ -	
	Aug-24	\$ 23.60	\$ 9.88	\$ 13.72	\$ -	
	Sep-24	\$ 25.50	\$ 9.93	\$ 15.57	\$ -	
	Oct-24	\$ 25.09	\$ 10.06	\$ 15.02	\$ -	
	Nov-24	\$ 23.89	\$ 10.08	\$ 13.81	\$ -	
	Dec-24	\$ 23.09	\$ 10.10	\$ 12.99	\$ -	

Estimates only. As of 11/19/2024 and based on futures markets which can change daily.

