

## FREE PPE

**Products Include:**

- face shields
- gloves
- googles
- N-95 masks

- Dairies do not need to be a WUD member and may request as much PPE to protect their employees as necessary.
- We will ship this protective gear to your dairy OR make arrangements for a safe delivery off-site of the dairy.
- Orders may take up to a week to process so please utilize this free service as soon as possible.

[PLACE PPE ORDER](#)

**If you have any questions, please contact the WUD office at (209)527-6453. Thank you to the excellent team at CDPH for helping our farms keep their workers safe.**

## Reminder: Clean Truck Check Agricultural Vehicle Attestation Due Soon

*By Paul Sousa, Director of Regulatory and Environmental Affairs*

This is a reminder that if you have trucks listed as Agricultural Vehicles in the California Air Resources Board's (CARB) new Clean Truck Check (CTC) program you must respond to CARB attesting that your trucks meet the requirements to be listed as Agricultural Vehicles. This is important as Ag trucks will require less frequent smog testing than other trucks.

CTC is CARB's new program requiring smog checks for trucks. If you own a truck that is in CARB's CTC database and you have received an email from CARB asking you to attest that your truck meets the requirements of an Ag truck, you need to respond soon. CARB has created a form that you can use and that Agricultural Vehicle Claim Attestation form can be found [here](#). The form must be completed for each truck in the CTC database and uploaded online at (<https://cleantruckcheck.arb.ca.gov/>). If you have questions or need assistance with this, please contact me at the WUD office or at [paul@wudairies.com](mailto:paul@wudairies.com).

## Weekly Update Delivery Options

Send change of address or request for delivery to WUD by phone or email at: **(209)527-6453**  
[info@wudairies.com](mailto:info@wudairies.com)

## Struggling with Depression?

Call 1-800-784-2433 any time, 24x7, for a live, trained person to talk with or to find local resources.

## LUC: Lecheros Unidos de California

Lecheros Unidos de California Western United Dairies is proud to host LUC, a clearinghouse of resources to assist in all aspects of searching for and hiring employees for your dairy. LUC services are offered in Spanish & English & include Free advertisement of job postings to a wide audience of potential employees Phone call interviews with translation services Access to a pool of pre-screened employees with dairy experience.

For more information, visit: [westernuniteddairies.com/lecheros-unidos](https://westernuniteddairies.com/lecheros-unidos)

## Producers Impacted by HPAI – Funding is Available via Your Local FSA and May Be Well Worth Your Time!

Farms in California affected by High Pathogen Avian Influenza (HPAI) may be eligible for relief payments available through USDA’s Farm Service Agency via the Emergency Assistance for Livestock, Honeybees, and Farm–Raised Fish Program (ELAP).

According to estimates provided by Ever.Ag, USDA’s formulas could provide California dairy producers with as much as \$375 per eligible cow for August and \$386 per eligible cow for September. Estimates for October are forthcoming.

The formula calculates milk loss based on a 21-day period of no milk production when a cow is removed from the milking herd, followed by seven days when the cow has returned to milking but produces 50% of the normal amount of production. USDA uses the monthly All Milk Price, national milk production figures and a 90% adjustor to determine the per cow rate.

| ELAP HPAI Estimates Based on Aug Figures |    |                 | ELAP HPAI Estimates Based on Sep Estimates |    |                 |
|--|----|-----------------|--|----|-----------------|
| US All Milk Price                        |    | \$23.60         | US All Milk Price                          |    | \$25.27         |
| US Milk Per Cow (lbs)                    |    | 2,018           | US Milk Per Cow                            |    | 1,941           |
| US Milk Per Cow/Day (lbs)                |    | 72.07           | US Milk Per Cow/Day (lbs)                  |    | 69.32           |
| US Milk Per Cow/Day (CWT)                |    | 0.72            | US Milk Per Cow/Day (CWT)                  |    | 0.69            |
| <b># cows</b>                            |    | <b>100</b>      | <b># cows</b>                              |    | <b>100</b>      |
| Days (100%)                              | 21 | \$35,719        | Days (100%)                                | 21 | \$36,787        |
| Days (50%)                               | 7  | \$5,953         | Days (50%)                                 | 7  | \$6,131         |
| 90% Adjustment Factor                    |    | (\$4,167.17)    | 90% Adjustment Factor                      |    | (\$4,291.79)    |
| <b>Estimated Total</b>                   |    | <b>\$37,505</b> | <b>Estimated Total</b>                     |    | <b>\$38,626</b> |
|  |    | per cow \$375   |  |    | per cow \$386   |

Source: Ever.Ag

Here’s how producers qualify and apply for coverage:

- Eligible producers must have had reduced milk production as a result of removal of adult dairy cows from the milking herd due to H5N1 infection.

- Producers apply to receive ELAP assistance at local FSA service centers. Producers have until January 30, 2025, to file applications for the 2024 program year.
- Applications must include:
- Proof of herd infection through a confirmed positive H5N1 test on individual animals or bulk tank samples confirmed by APHIS
- A notice of loss indicating the date when the loss is apparent (which is the sample collection date for the positive H5N1 test).
- An application for payment certifying the number of eligible adult dairy cows removed from production, the month the cows were removed from production, and the producer’s share in the milk production.
- Producers must be prepared to provide current and prior year milk production records and herd inventory records if requested by FSA.
- Eligible adult dairy cattle must be:
- Part of a herd that has a confirmed positive H5N1 test from APHIS at NVSL
- Initially removed from commercial milk production during the 14-day time period prior to the sample collection date for the positive H5N1 test date through 120 days after the sample collection date for the positive H5N1 test. If a producer continues to remove cows from the herd after 120 days from the prior provided positive test, a subsequent positive test after the 120 days in required and another notice of loss and application for payment is required.

*(continued on page 3)*

## THANK YOU TO OUR CURRENT SPONSORS.

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## New on Seen & Herd: Navigating Avian Flu

In this episode of Seen and Herd, we sit down with WUD CEO Anja Raudabaugh to discuss the latest updates on avian influenza in the dairy industry.

With over 130 herds under quarantine and the virus continuing to spread, the conversation covers the current challenges, available resources, and the financial support programs designed to help farmers weather the storm. We also dive into safety measures, the role of PPE, and upcoming events aimed at protecting workers.

Listen on the podcast on your favorite streaming service or at [wudairies.com](http://wudairies.com). For questions about the podcast, reach out to us at [podcast@wudairies.com](mailto:podcast@wudairies.com).

## (continued) FSA Funding

- Milk-producing, currently lactating and maintained for commercial milk on the beginning date of the eligible loss condition.

USDA materials note that the 2018 Farm Bill removed ELAP from the combined \$125,000 payment limitation. The average adjusted gross income (AGI) limitation relating to limits on payments for persons or legal entities, excluding joint ventures and general partnerships, with certain levels of AGI will apply. Specifically, a person or legal entity with an AGI that exceeds \$900,000 will not be eligible to receive ELAP payments. We urge producers to work with their FSA office to determine eligibility.

Head over to your local FSA office to start the application process. There is a good chance a number of these items are already on file for your dairy. •

# PROTECT DAIRY WORKERS

## HPAI TRAIN THE TRAINER SEMINAR



**Tuesday, 10/29/24 • 12:00PM**

**International Agri-Center – Conference Dining Room**

*Inside of the Heritage Complex*

4500 South Laspina Street • Tulare, CA 93274

This is a one-hour *seminar for herdsmen and farm managers, focusing on workforce protection from dairy avian influenza*. Topics cover how to recognize symptoms, reporting and PPE requirements, and available resources for workers and employers.

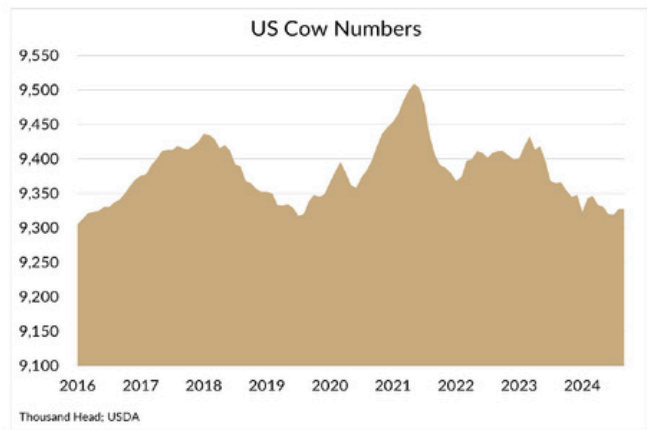
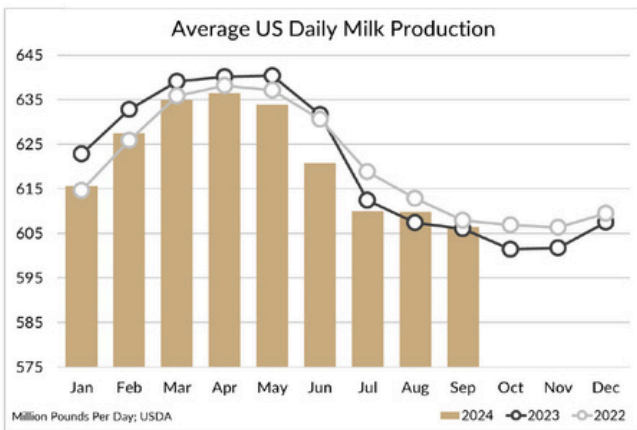
- **Presentation:** One hour in Spanish (with English translation).
- **Open to:** All dairies—membership with WUD is not required. Please RSVP.
- **Presenters:** California Department of Public Health, CDFA, and Cal/OSHA.

Lunch will be provided. Please RSVP to [rashell@wudairies.com](mailto:rashell@wudairies.com)

# WEEKLY MARKET UPDATE


USDA pegged US September milk output at 18.2 billion pounds, up 0.1% on the year and ahead of expectations. It also adjusted August's production from -0.1% to +0.4%. The US herd was un-changed for the month, but is down 38,000 cows compared to 2023.

- California figures came in better than expected, unchanged on the year. Hot weather and the start of the HPAI outbreak did pull output down from the robust August levels. Expectations are that October will take a bigger hit, but the market will have to wait another month for official figures.
- The CME butter market apparently hit a price that was attractive for both buyers and sellers, leading to record-level activity. For the week of October 14-21, 161 loads changed hands, an all-time CME high. Trading then slowed considerably as prices climbed back into the \$2.70s. But higher-than-expected milk output numbers sent spot prices tumbling back to the mid-\$2.60s.
- After recent steep price drops, buyers stepped back into CME cheese markets and drove prices back up. Blocks moved closer to \$1.95, but hit resistance, while barrels briefly climbed over the \$2.00-per-pound mark. After the bearish Milk Production report, cheese prices slipped further, with blocks landing in the upper \$1.80s and barrels in the low \$1.90s.
- Milk powder prices rose at the most recent GlobalDairyTrade Pulse event. Skim milk powder advanced to \$1.27 per pound, up 1.8% from the previous Pulse. However, it wasn't enough to support CME nonfat futures, which moved lower in the aftermath of the Milk Production report.
- In Chicago, spot nonfat dry milk prices remain range-bound in the \$1.30s.
- Nearby grain futures have been choppy this week, rising, dipping and rising again. Harvest is rolling along at a pace well above average and export sales are strong.



| Dairy Revenue Protection Program |                                    |                      |
|----------------------------------|------------------------------------|----------------------|
| Futures                          | Milk Price (Floor) Guarantee @ 95% | Premium Per CWT (CA) |
| January - March 2025             |                                    |                      |
| Class III                        | \$19.87                            | \$18.88              |
| Class IV                         | \$21.19                            | \$20.13              |
| April - June 2025                |                                    |                      |
| Class III                        | \$19.45                            | \$18.48              |
| Class IV                         | \$21.33                            | \$20.27              |
| July - September 2025            |                                    |                      |
| Class III                        | \$19.49                            | \$18.51              |
| Class IV                         | \$21.42                            | \$20.35              |
| October - December 2025          |                                    |                      |
| Class III                        | \$19.42                            | \$18.45              |
| Class IV                         | \$21.37                            | \$20.30              |
| January - March 2026             |                                    |                      |
| Class III                        | \$17.61                            | \$16.73              |
| Class IV                         | \$16.18                            | \$15.37              |

\*As of 10/22/24 for 95% coverage, 1.0 Protection Factor



Tiffany LaMendola  
209.768.6313

| CME Commodity Prices |         |         |          |         |          |
|----------------------|---------|---------|----------|---------|----------|
|                      | Blocks  | Barrels | Butter   | NDM     | Dry Whey |
| Oct-16               | \$19425 | \$19300 | \$2.6350 | \$13500 | \$0.5950 |
| Oct-17               | \$19250 | \$20100 | \$2.6800 | \$13600 | \$0.5950 |
| Oct-18               | \$19250 | \$20100 | \$2.6600 | \$13800 | \$0.6025 |
| Oct-21               | \$19200 | \$19800 | \$2.7300 | \$13875 | \$0.6025 |
| Oct-22               | \$18900 | \$19100 | \$2.6775 | \$13600 | \$0.6025 |
| Average              | \$19205 | \$19680 | \$2.6765 | \$13675 | \$0.5995 |
| Weekly Change        | -0.0475 | 0.0200  | 0.0625   | 0.0100  | 0.0050   |

| Order 51: Latest Prices |         |         |         |         |         |
|-------------------------|---------|---------|---------|---------|---------|
|                         | Jun     | Jul     | Aug     | Sep     | Oct     |
| Class I LA              | \$22.38 | \$23.41 | \$23.62 | \$23.90 | \$25.47 |
| Class II                | \$21.60 | \$21.82 | \$22.05 | \$22.40 |         |
| Class III               | \$19.87 | \$19.79 | \$20.66 | \$23.34 |         |
| Class IV                | \$21.08 | \$21.31 | \$21.58 | \$22.29 |         |
| PPD                     | \$0.79  | \$1.05  | \$2.10  | -\$0.89 |         |
| Blend: LA*              | \$20.66 | \$20.84 | \$23.60 | \$22.45 |         |
| Blend: Tulare*          | \$20.16 | \$20.34 | \$23.20 | \$21.95 |         |

\*Does not include Quota Deduction

| USDA Dairy Margin Coverage (per CWT) |          |          |                 |                                  |         |
|--------------------------------------|----------|----------|-----------------|----------------------------------|---------|
| Month                                | All Milk | Feed     | Margin Estimate | Indemnity Estimate @ 9.50 Margin |         |
| 2024 Program                         | Jan-24   | \$ 20.10 | \$ 11.62        | \$ 8.48                          | \$ 1.02 |
|                                      | Feb-24   | \$ 20.60 | \$ 11.16        | \$ 9.44                          | \$ 0.06 |
|                                      | Mar-24   | \$ 20.70 | \$ 11.05        | \$ 9.65                          | \$ -    |
|                                      | Apr-24   | \$ 20.50 | \$ 10.90        | \$ 9.60                          | \$ -    |
|                                      | May-24   | \$ 22.00 | \$ 11.48        | \$ 10.52                         | \$ -    |
|                                      | Jun-24   | \$ 22.80 | \$ 11.14        | \$ 11.66                         | \$ -    |
|                                      | Jul-24   | \$ 22.80 | \$ 10.47        | \$ 12.33                         | \$ -    |
|                                      | Aug-24   | \$ 23.60 | \$ 9.88         | \$ 13.72                         | \$ -    |
|                                      | Sep-24   | \$ 25.27 | \$ 9.94         | \$ 15.34                         | \$ -    |
|                                      | Oct-24   | \$ 25.05 | \$ 9.99         | \$ 15.05                         | \$ -    |
|                                      | Nov-24   | \$ 24.56 | \$ 10.04        | \$ 14.52                         | \$ -    |
|                                      | Dec-24   | \$ 24.54 | \$ 10.09        | \$ 14.46                         | \$ -    |

Estimates only. As of 10/22/2024 and based on futures markets which can change daily.

