WESTERNUNITEDDAIRIES

WEEKLY UPDATE | JUNE 26, 2024



4th of July Schedule

Please be advised that there will be no newsletter or podcast next week. Regular updates will resume during the week of July 10th.



New on Seen & Herd: The Latest Avian Influenza News and Analysis with Dr. Michael Payne

In the latest episode of Seen and Heard, Anja Raudabaugh, CEO of Western United Dairies, hosts Dr. Michael Payne to discuss the recent avian influenza outbreak and its surprising impact on dairy cows.

This episode dives into the unexpected mutation that has allowed avian influenza to infect cows, a phenomenon that has spread across 12 states and affected 90 farms. Dr. Payne underscores the severity of the situation, noting that dairy farmers have never been this concerned about a disease.

The conversation emphasizes the importance of robust biosecurity measures to prevent the spread of the virus. Dr. Payne provides practical advice for farmers, such as isolating new animals for 30 days, disinfecting equipment like trailers, and ensuring that employees maintain proper hygiene. This includes wearing designated coveralls and boots that stay on the farm to avoid cross-contamination from other farms or personal livestock.

Additionally, the episode addresses growing concerns about the effectiveness of pasteurization in killing the virus. Dr. Payne reassures listeners that the commercial milk supply is safe, citing comprehensive studies by the FDA, USDA, and NIH that found no live virus in commercial dairy products. He explains that while some studies have detected viral fragments, these are remnants of the virus killed during pasteurization and pose no threat to consumers.

Listeners are encouraged to stay informed and proactive in their biosecurity practices. For questions about this episode, please contact us at podcast@wudairies.com.

CLICK HERE TO LISTEN

Weekly Update Delivery Options

Send change of address or request for delivery to WUD by phone or email at: (209)527-6453 info@wudairies.com

Struggling with Depression?

Call 1-800-784-2433 any time, 24x7, for a live, trained person to talk with or to find local resources.

LUC: Lecheros Unidos de California

Western United Dairies is proud to host LUC, a clearinghouse of resources to assist in all aspects of searching for and hiring employees for your dairy.

LUC services are offered in Spanish & English & include:

- Free advertisement of job postings to a wide audience of potential employees
- Phone call interviews with translation services
- Access to a pool of pre-screened employees with dairy experience

For more information, visit: westernuniteddairies.com/lecheros-unidos

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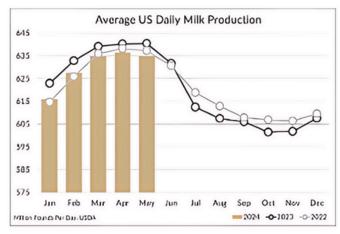


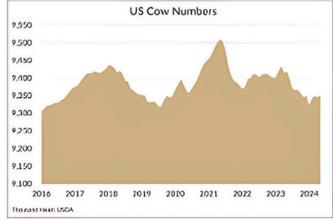
WEEKLY MARKET UPDATE

USDA's May Milk Production report pegged US output at 19.7 billion pounds. While that was down 0.9% compared to 2023, it was close to predictions. Heat and a tough year-over-year comparison hit California production, which fell 1.5% on the year.

- The US dairy herd totaled 9.35 million head in May, up 5,000 cows on the month, but down 68,000 versus 2023.
- CME blocks continued to weaken through the later part of last week. Prices jumped higher on Monday on concerns about supply availability, but the rally was short-lived. Barrels, meanwhile, are on a slow, steady march lower, dipping close to the \$1.90-per-pound mark.
- In Chicago, anxiety may be calming slightly in the butter market, where prices have dropped to the low \$3.00s. But buyers aren't confident enough about future supplies for prices to tumble further.
- USDA's May Cold Storage report painted a bullish-leaning picture for US cheese stocks, which reached 1.443 billion pounds, flat on

- the month and down on the year. Butter was more neutral, climbing to 380 million pounds, just slightly behind the predicted pace.
- Milk powder prices dropped at this week's GlobalDairyTrade Pulse auction. Whole milk powder decreased to \$1.53 per pound and skim milk powder slipped to \$1.15 per pound, down 2.1% and -4.5%, respectively, compared to the last event.
- At the CME, nonfat dry milk prices jumped to the highest level since February, only to slip back below \$1.19 per pound.
- US corn and soybean crops are strong, with 69% of corn and 67% of beans rated in good or excellent condition. While there have been some up and down movements, nearby corn and soybean futures have mostly trended downward.





Butter

\$3.1075

\$3.1075

Dry Whey

\$0.4800

\$0.4800

NDM

\$1.1925

\$1.1900

CME Commodity Prices

Barrels

\$2.0000

\$1.9400

Blocks

\$1.9150

\$1.8600

Dairy Revenue Protection Program						
	Futures	Milk Price (Floor) Guarantee @ 95%	Premium Per CWT (CA)			
October - De	ecember 2024					
Class III	\$20.27	\$19.26	\$0.58			
Class IV	\$21.50	\$20.43	\$0.35			
January - Ma	arch 2025					
Class III	\$19.75	\$18.76	\$0.43			
Class IV	\$21.46	\$20.38	\$0.46			
April - June 2	2025					
Class III	\$18.83	\$17.89	\$0.50			
Class IV	\$20.92	\$19.87	\$0.59			
July - Septer	nber 2025					
Class III	\$18.75	\$17.81	\$0.58			
Class IV	\$20.75	\$19.72	\$0.58			
October - De	ecember 2025					
Class III	\$18.35	\$17.43	NA			
Class IV	\$19.83	\$18.84	NA			
*As of 6/25/20	24 for 95% coverage	. 1.0 Protection Factor				



Class IV	\$21.50	\$20.40	\$0.33		7	7-11	,	,		
January - Ma	arch 2025			Jun-19	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	
Class III	\$19.75	\$18.76	\$0.43	Jun-20	\$1.8525	\$1.9300	\$3.0800	\$1.2075	\$0.4800	
Class IV	\$21.46	\$20.38	\$0.46	Jun-21	\$1.8450	\$1.9200	\$3.0900	\$1.2050	\$0.4700	
April - June 2	2025			Average	\$1.8681	\$1.9475	\$3.0963	\$1.1988	\$0.4775	
Class III	\$18.83	\$17.89	\$0.50	Weekly Change	-0.1250	-0.1000	0.0000	0.0125	0.0000	
Class IV	\$20.92	\$19.87	\$0.59	Order 51: Latest Prices						
July - Septer	mber 2025									
Class III	\$18.75	\$17.81	\$0.58		Mar	Apr	May	Jun	Jul	
Class IV	\$20.75	\$19.72	\$0.58	Class I LA	\$21.10	\$21.48	\$20.76	\$22.38	\$23.41	
October - De	ecember 2025			Class II	\$21.10	\$21.48	\$20.70	\$22.30	\$23.41	
Class III	\$18.35	\$17.43	NA	Class III	\$16.34	\$15.50	\$18.55			
Class IV	\$19.83	\$18.84	NA	Class IV	\$20.09	\$20.11	\$20.50			
*As of 6/25/20	024 for 95% coverage, 1.0 P	rotection Factor		PPD	\$1.43	\$1.84	\$0.85			
OF	A		Tiffany LaMendola	Blend: LA*	\$17.77	\$17.34	\$19.40			
	ver.Ag			Blend: Tulare*	\$17.27	\$16.84	\$18.90			
	<u> </u>		209.768.6313	*Does not include Qua	ota Deduction					
USD	A Dairy Margi	n Covera	ge (per CWT)	1,550	US	Total Che	ese Stocks			

Jun-17

Jun-18

	Month	All Milk		Feed		Margin Estimate		Indemnity Estimate @ 9.50 Margin	
	Jan-24	\$	20.10	\$	11.62	\$	8.48	\$	1.02
2024 Program	Feb-24	\$	20.60	\$	11.16	\$	9.44	\$	0.0
	Mar-24	\$	20.70	\$	11.05	\$	9.65	\$	-
	Apr-24	\$	20.50	\$	10.90	\$	9.60	\$	-
	May-24	\$	21.22	\$	10.97	\$	10.25	\$	-
	Jun-24	\$	22.24	\$	10.86	\$	11.38	\$	-
	Jul-24	\$	22.30	\$	10.75	\$	11.55	\$	-
	Aug-24	\$	23.05	\$	10.68	\$	12.37	\$	-
	Sep-24	\$	23.43	\$	10.66	\$	12.77	\$	-
	Oct-24	\$	23.59	\$	10.68	\$	12.91	\$	-
	Nov-24	\$	23.58	\$	10.74	\$	12.85	\$	-
	Dec-24	\$	23.19	\$	10.80	\$	12.39	\$	

