WESTERNUNITEDDAIRIES

WEEKLY UPDATE | MAY 7, 2024

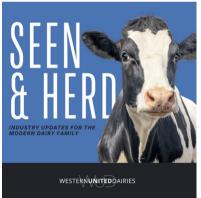
PRB Meeting Recap: Key Decisions and Discussions By WUD Staff

The Producer Review Board (PRB) convened on May 1st in Tulare for a pivotal in-person meeting attended by 14 board members. Notably, the board advanced a proposal to the Secretary aimed at reducing quota payments, among other measures. This proposal, led by board member Frank Konyn, underwent intense scrutiny and discussion, ultimately resulting in a motion to move it forward as is, despite initial suggestions to delay action until the next PRB meeting. The proposal encompasses significant changes to the Quota Implementation Plan (QIP), including adjustments to payment rates and the redefinition of "hardship" criteria, sparking deliberations on its potential implications for the dairy industry.

(continued on page 2)

New on Seen & Herd: PRB Meeting Recap with Paul Sousa

Paul Sousa, the Director of Environmental Services and Regulatory Affairs at Western United Dairies joins us on the latest episode of Seen & Herd. We delve into the recent Producer Review Board (PRB) meeting held on May 1st in Tulare. A short recap of the meeting can be found in the article above.



In the episode, Paul mentions links to resources (CDFA Records, agenda, etc.) that were listed in the show notes. These resources can also be found on page 2.

Listen to the episode on your favorite podcast platform or wudairies.com. If you have any questions about the podcast, please contact us at podcast@wudairies.com.

Weekly Update Delivery Options

Send change of address or request for delivery to WUD by phone or email at: (209)527-6453 info@wudairies.com

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- Free advertisement of job postings to a wide audience of potential employees
- Phone call interviews with translation services
- Access to a pool of pre-screened employees with dairy experience

For more information, visit: westernuniteddairies.co m/lecheros-unidos

(continued) PRB Meeting Recap: Key Decisions and Discussions

The meeting also addressed updates from the California Department of Food and Agriculture (CDFA), including insights into the QIP fund condition, staffing updates, and the current status of High Pathogenic Avian Influenza (HPAI). Furthermore, discussions ensued regarding the possibility of a referendum on the proposal, with CDFA emphasizing the importance of ensuring accurate dairy industry representation in the voting process. Additionally, the meeting considered hardship requests, resulting in decisions to deny 10 requests and refine the language surrounding future considerations. Although a motion to change the voting threshold on future referendums was introduced, it was deferred for future discussion due to procedural constraints. With these key decisions made, the meeting adjourned, marking a significant milestone in shaping California's dairy landscape. •

RESOURCES:

- <u>CDFA RECORDS UPDATE</u>
- PRB MEETING AGENDA
- CDFA HPAI UPDATE
- CDFA HARDSHIP LEGAL UPDATE



MARK YOUR CALENDARS

WUD Board of Directors Meeting

Thursday, May 16 at 9am Stanislaus Farm Bureau Office 1201 L St, Modesto, CA 95354

All members are welcome to attend. Please RSVP with Rashell at rashell@wudairies.com.

CMAB May Board of Directors Meeting

Wednesday, May 8, 2024 – 7:30 a.m. Thursday, May 9, 2024 – 8:00 a.m.

Visalia Marriott • 300 S Court Street, Visalia, CA 93291

The CMAB Board meeting is open to any California dairy producer. If interested in attending, please RSVP to Tracy Garza at tgarza@cmab.net or 209-690-8252.

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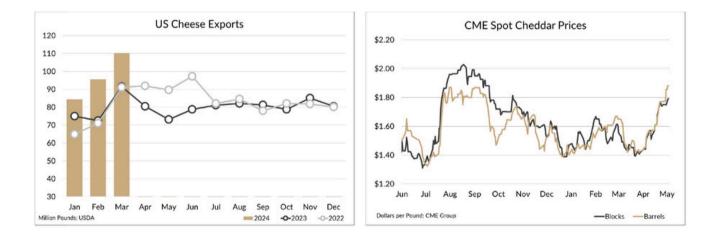
WEEKLY MARKET UPDATE

Lower prices earlier in the year generated serious export interest in US cheese in March, with outbound volume reaching an all-time record high of 110 million pounds. That was up 20.4% on the year. Mexico remains a major buyer, purchasing 34 million pounds, up 8% versus 2023.

- Increased exports means tighter cheese supplies at home and helped drive CME cheese markets upwards. Barrels surged to \$1.88 per pound, the highest price since March 2023. Spot blocks also rose, but kept a more moderate pace, remaining in the \$1.70s.
- The CME butter market also leapt higher. With buyers still concerned about bulk butter supplies, spot prices jumped up over the \$3per-pound mark to a new year-to-date high of \$3.0750. Volume was also heavy. On Thursday, 23 lots traded, the most in a single day since August.
- Gains in spot cheese and butter gave support to Class III and IV markets. Third quarter futures shot higher, settling at \$19.31 and \$21.15 per hundredweight, up 73 and 32 cents, respectively, on the week.

International demand remained weak for nonfat dry milk/skim milk powder through the end of Q1. US March exports totaled 140 million pounds, down 18% on the year.

- Demand softness also showed up at the latest GlobalDairyTrade Pulse event, where both whole milk powder and SMP prices declined. In Chicago, the spot NDM market was able to climb higher on the week, but remained rangebound in the low \$1.10s.
- Corn and soybean planting is continuing at an above-average pace. But heavy rains in key growing regions are giving some analysts concern.
- Weather reports are creating volatility in grain futures, where the May soybean contract leapt over the \$12-per-bushel mark for the first time since March.



	Futures	Milk Price (Floor) Guarantee @ 95%	Premium Per CWT (CA)		
July - Septer	nber 2024				
Class III	\$19.31	\$18.34	\$0.33		
Class IV	\$21.15	\$20.09	\$0.24		
October - De	ecember 2024				
Class III	\$18.79	\$17.85	\$0.41		
Class IV	\$21.56	\$20.48	\$0.43		
January - Ma	arch 2025				
Class III	\$18.10	\$17.19	\$0.45		
Class IV	\$20.57	\$19.54	\$0.50		
April - June :	2025				
Class III	\$18.14	\$17.23	\$0.50		
Class IV	\$19.66	\$18.67	\$0.64		
July - Septer	nber 2025				
Class III	\$18.20	\$17.29	\$0.60		
Class IV	\$19.00	\$18.05	\$0.60		

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USDA Dairy Margin Coverage (per CWT)

	Month	A	ll Milk		Feed		Margin stimate	Est	lemnity imate @) Margin	
2024 Program	Jan-24	\$	20.10	\$	11.62	\$	8.48	\$	1.02	
	Feb-24	\$	20.60	\$	11.16	\$	9.44	\$	0.06	
	Mar-24	\$	20.70	\$	11.05	\$	9.65	\$	-	
	Apr-24	\$	19.75	\$	10.80	\$	8.95	\$	0.55	
	May-24	\$	20.82	\$	10.91	\$	9.91	\$	-	
	Jun-24	\$	21.48	\$	11.01	\$	10.47	\$	-	
	Jul-24	\$	21.54	\$	11.10	\$	10.44	\$		
	Aug-24	\$	21.99	\$	11.14	\$	10.85	\$	-	
	Sep-24	\$	22.42	\$	11.19	\$	11.23	\$	-	
	Oct-24	\$	22.73	\$	11.23	\$	11.50	\$	-	
	Nov-24	\$	22.89	\$	11.29	\$	11.60	\$	-	
	Dec-24	\$	22.49	\$	11.35	\$	11.14	\$	ā	
Estimates only. As of 5/3/2024 and based on futures markets which can change daily.										

Blocks Barrels Butter NDM Dry Whey \$0.3750 Apr-29 \$1.7500 \$1.7725 \$2.9650 \$1.1100 Apr-30 \$1.7475 \$1.8550 \$2.9650 \$1.1200 \$0.3750 May-01 \$1.7675 \$1.8550 \$3.0050 \$1.1250 \$0.3750 May-02 \$1.7875 \$1.8800 \$3.0575 \$1.1175 \$0.3900 May-03 \$1.7900 \$1.8800 \$3.0750 \$1,1300 \$0.3950 Average \$1.8485 \$3.0135 \$1.1205 \$0.3820 \$1.7685 Weekly Change 0.0400 0.1075 0.1050 0.0200 0.0125 Order 51: Latest Prices Feb Mar Jan Apr May Class I LA \$20.78 \$20.29 \$21.10 \$21.48 \$20.76 \$20.53 \$21.12 \$21.23 Class II \$20.04 Class III \$15.17 \$16.08 \$16.34 \$15.50 \$20.09 \$20.11 Class IV \$19.39 \$19.85 PPD \$1.64 \$1.33 \$1.43

\$17.41

\$16.91

\$17.77

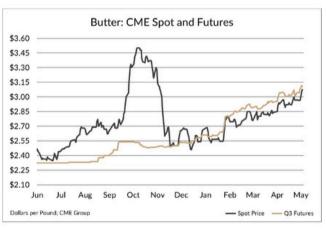
\$17.27

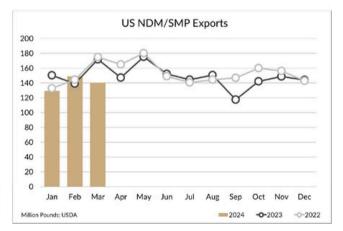
Blend: Tulare* \$16.31

Blend: LA*

*Does not include Quota Deduction

\$16.81





CME Commodity Prices

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