WESTERNUNITEDDAIRIES

WEEKLY UPDATE | JANUARY 9, 2024



January is CARB Truck Month

By Paul Sousa, Director of Regulatory and Environmental Affairs

The California Air Resources Board (CARB) has two truck reporting deadlines for heavy duty trucks by the end of thismonth. The first is for the Truck and Bus Rule, which has been around for a decade and half, and required the phasing out of trucks with 2009 and older diesel engines. That phaseout is now complete, so trucks with 2009 and older model year enginesmust be under the Low Use Exemption to continue to register with the DMV. Those trucks must travel less than 1,000 miles per year in California and report their odometer readings annually to CARB. If you have a truck operating under the Low Use Exemption, remember to report by the end of the month. If you purchase a truck with a 2009 or older engine you can apply for the Low Use Exemption on that truck. If you need any help or have questions on this, you can reach out to me.

The second reporting requirement is for CARB's new smog check program for heavy duty trucks called Clean Truck Check. CARB recently put out the following announcement on that program:

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2023/2024 Board Election Results

NORTH COAST

Del Norte, Humboldt, Sonoma, Marin

Doug Beretta Robert Vevoda Zach Cahill

NORTH VALLEY

Yuba, Sutter, Tehama, Glenn, Sacramento, San Joaquin

Open Seat

CENTRAL VALLEY

Stanislaus, Merced, Madera, Fresno, Kings

Trevor Nutcher
Domenic Assali
Jason Dores
Jack Hoekstra

SOUTH VALLEY

Tulare, Kern, San Bernardino, Riverside, Imperial

Frank Mendonca
Brian Schouten

Weekly Update Delivery Options

Send change of address or request for delivery to WUD by phone or email at: (209)527-6453 info@wudairies.com

Struggling with Depression?

Call 1-800-784-2433 any time, 24x7, for a live, trained person to talk with or to find local resources.

LUC: Lecheros Unidos de California

Western United Dairies is proud to host LUC, a clearinghouse of resources to assist in all aspects of searching for and hiring employees for your dairy.

LUC services are offered in Spanish & English & include:

- Free advertisement of job postings to a wide audience of potential employees
- Phone call interviews with translation services
- Access to a pool of pre-screened employees with dairy experience

For more information, visit: westernuniteddairies.com/lecheros-unidos

(continued) January is CARB Truck Month

Vehicle owners are required to report vehicles subject to the Clean Truck Check program in the Clean Truck Check - Vehicle Inspection System (CTC-VIS) reporting database. The California Air Resources Board (CARB) is extending the Clean Truck Check reporting deadline to January 31, 2024, to allow vehicle owners additional time to complete their initial fleet reporting and meet the 2023 compliance fee payment requirements.

The Clean Truck Check program applies to nearly all diesel and alternative fuel heavy-duty vehicles with a gross vehicle weight rating (GVWR) over 14,000 pounds that operate in California. This includes both in-state and out-of-state vehicles, as well as public vehicles (federal, state, and local government); motorcoaches; transit, shuttle and school buses; hybrid vehicles; commercial vehicles; personal vehicles; California-registered motorhomes; single vehicle fleets; and vehicles registered outside of California (not including motorhomes).

This applies to trucks used in agriculture, including trucks with Special Equipment plates and low-use vehicles described above. This rule does not apply to gasoline-powered vehicles. For more information, you can go to the Clean Truck Check page on ARB's website here: arb.ca.gov/our-work/programs/CTC

Trucks must be entered into a database and pay an annual fee of \$30 per truck by January 31st of this year. Smog testing will begin in the second half of this year. The website above contains useful information on the program, including a link to the reporting database and a video tutorial on using the database. If you have any questions or need assistance, please reach out to me at 209-556-2490, paul@wudairies.com, or at the WUD office.



Order Labor Law Posters/Spiral Binders for 2024

To place your order, **email Rashell** at rashell@wudairies.com **OR order on the website**

ORDER ONLINE

USDA Livestock Roadshow Coming to Davis - Jan. 17th

To help livestock producers know what insurance resources are out there and answer any questions, RMA is hosting a series of workshops for producers to learn about updates and improvements to several livestock risk management products.

Livestock Roadshow - Davis
January 17, 2024 • 9 am - 12 pm PT
Davis Regional Office
430 G St • Davis, CA 95616

LEARN MORE

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Western United Dairies Foundation

Dairy Leaders Program



CANADA EDITION

ABOUT THE PROGRAM

Dairy Leaders Program participants learn about the issues facing dairy producers today. This year-long program introduces participants to legislative processes, advocacy, media training, and regulatory and industry issues. Participants will better understand our industry through communication, educational activities, presentations, and team-building exercises.



Producers and those in dairy-related enterprises who want to take on leadership roles in California's dairy industry are encouraged to participate. Participants in Dairy Leaders will be active community members with demonstrated leadership ability. Successful applicants will come from various backgrounds, experiences, and educational levels. Accepted participants will all have one thing in common: a desire to improve the California dairy industry.

APPLICATIONS

Member dairies submitting applications will be accepted on a first-come, first serve basis. Due to international travel planning, applications are due January 31, 2024.



SACRAMENTO

The class visits Sacramento to learn about the state legislative process and advocate for key issues that pertain to the dairy industry.

WEEKLY UPDA



CHICAGO

Dairy Leaders visit Chicago to hear a national perspective on dairy promotion, visit the Chicago Mercantile Exchange and discuss risk management. A session regarding biotechnology (purpose and perception) ties the session.



WASHINGTON D.C.

The class visit Washington D.C. to meet with federal agencies and associations, learn about the federal legislative process and advocate for issues that matter to the California dairy industry.



CANADA

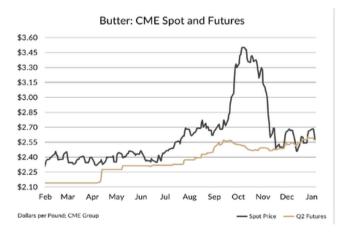
New this year, the Dairy Leaders will have the opportunity to visit Canada, where they'll learn about the Canadian dairy sector.

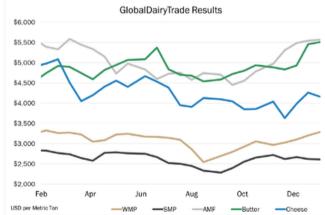
WEEKLY MARKET UPDATE

The CME butter market spent much of the week trading in the \$2.60s without much movement. But support slipped away later, as prices dropped into the \$2.50s. Analysts are watching to see if butter repeats last year's sideways pattern or sees more volatility early in the year.

- In Chicago, cheese markets are fairly quiet amid ho-hum demand. But US cheese is now the cheapest in the world and there are reports that export interest is starting to pick up as international buyers look for bargains.
- The first GlobalDairyTrade event of the year was mixed. China was largely silent this time and their lack of interest showed as the overall index slipped from the auction before.
- CME nonfat dry milk prices remain rangebound.
 Supplies are tighter, but demand isn't particularly robust, leaving the market well-balanced.
- According to the USDA Dairy Products report, November US butter production increased at a slower-than-average pace. Cheese output dropped seasonally at a rate just behind the five-year average. At the

- same time, milk powder stocks and output continue to lag prior-year levels, reflecting the decrease in milk availability.
- In South America, weather reports have turned more favorable for crop planting and growing.
 That's weighing on US grain markets. Nearby corn and soybean futures both dropped weekover-week.
- Export interest in US grains is soft. Corn export sales for 2023-24 and 2024-25 crops were below expectations. Soybean sales were also either below or at the bottom of predicted ranges.
- Reports suggest USDA's Dairy Margin Coverage program sign-up is delayed as there are some rules about production history that need to be extended. But, we believe that coverage will be retro-active to the beginning of 2024.





Dairy Revenue Protection Program						
	Futures	Milk Price (Floor) Guarantee @ 95%	Premium Per CWT (CA)			
April - June 2	2024					
Class III	\$17.66	\$16.78	\$0.27			
Class IV	\$19.57	\$18.59	\$0.32			
July - Septen	nber 2024					
Class III	\$18.43	\$17.51	\$0.40			
Class IV	\$20.02	\$19.02	\$0.48			
October - December 2024						
Class III	\$18.46	\$17.54	\$0.46			
Class IV	\$19.89	\$18.90	\$0.58			
January - March 2025						
Class III	\$18.00	\$17.10	\$0.59			
Class IV	\$18.65	\$17.72	N/A			
April - June 2	2025					
Class III	\$17.99	\$17.09	\$0.65			
Class IV	\$18.00	\$17.10	N/A			
*As of 1/5/202	4 for 95% coverage,	1.0 Protection Factor				



CME Commodity Prices							
	Blocks	Barrels	Butter	NDM	Dry Whey		
Jan-01							
Jan-02	\$1.4800	\$1.4400	\$2.6850	\$1.1725	\$0.3850		
Jan-03	\$1.4550	\$1.4150	\$2.6850	\$1.1800	\$0.4000		
Jan-04	\$1.4550	\$1.4150	\$2.6500	\$1.1800	\$0.4075		
Jan-05	\$1.4350	\$1.4100	\$2.5750	\$1.1725	\$0.4125		
Average	\$1.4563	\$1.4200	\$2.6488	\$1.1763	\$0.4013		
Weekly Change	-0.0350	0.0100	-0.0900	0.0025	0.0275		
Order 51: Latest Prices							
	Sep	Oct	Nov	Dec	Jan		
Class I LA	\$21.20	\$21.77	\$22.05	\$22.06	\$20.78		
Class II	\$19.98	\$21.95	\$21.21	\$19.88			
Class III	\$18.39	\$16.84	\$17.15	\$16.04			
Class IV	\$19.09	\$21.49	\$20.87	\$19.23			
PPD	\$0.81	\$1.76	\$1.42				
Blend: LA*	\$19.20	\$18.60	\$18.57				
Blend: Tulare*	\$18.70	\$18.10	\$18.07				

Daily US NDM + SMP Production

*Does not include Quota Deduction

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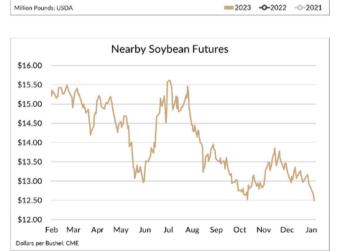
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Jan Feb

USDA Dairy Margin Coverage (per CWT)									
	Month	All Milk		Feed		Margin Estimate		Indemnity Estimate @ 9.50 Margin	
	Jan-23	\$	23.10	\$	15.16	\$	7.94	\$	1.56
2023 Program	Feb-23	\$	21.60	\$	15.41	\$	6.19	\$	3.31
	Mar-23	\$	21.10	\$	15.02	\$	6.08	\$	3.42
	Apr-23	\$	20.70	\$	14.86	\$	5.84	\$	3.66
	May-23	\$	19.30	\$	14.47	\$	4.83	\$	4.67
	Jun-23	\$	17.90	\$	14.25	\$	3.65	\$	5.85
	Jul-23	\$	17.40	\$	13.88	\$	3.52	\$	5.98
	Aug-23	\$	19.70	\$	13.24	\$	6.46	\$	3.04
	Sep-23	\$	21.00	\$	12.56	\$	8.44	\$	1.06
	Oct-23	\$	21.60	\$	12.16	\$	9.44	\$	0.06
	Nov-23	\$	21.70	\$	12.12	\$	9.58	\$	
	Dec-23	\$	20.21	\$	11.76	\$	8.45	\$	1.05
Estimates only. As of 1/5/2024 and based on futures markets which can change daily.									



Mar Apr May Jun Jul Aug Sep Oct Nov Dec