

WESTERNUNITEDDAIRIES

WEEKLY UPDATE | JANUARY 16, 2024

New on Seen & Herd: Nutrition Advocacy in Sacramento

We're kicking off the New Year with season five of the Seen & Herd podcast! Amy Myrdal Miller, the nutrition consultant for Western United Dairies, joins the podcast this week, providing an overview of the work she and the government affairs team did in 2023 and what is on the horizon for 2024.

Listen to the episode on your favorite podcast platform or on our website at wudairies.com. For questions about the episode, please contact Amanda at podcast@wudairies.com.



California Producers Encouraged to Apply for USDA's Continuous Conservation Reserve Program

The U.S. Department of Agriculture (USDA) is now accepting applications for the Continuous Conservation Reserve Program (Continuous CRP). USDA's Farm Service Agency (FSA) encourages agricultural producers and landowners in California who are interested in conservation opportunities for their land in exchange for yearly rental payments to consider the enrollment options available through Continuous CRP, which also includes the Conservation Reserve Enhancement Program (CREP) offered by FSA partners. Additionally, producers participating in CRP can now apply to re-enroll, if their contracts will expire this year.

To submit an offer, producers should contact the FSA at their local [USDA Service Center](#) by July 31, 2024, in order to have an offer effective by Oct. 1, 2024. To ensure enrollment acreages do not exceed the statutory cap, FSA will accept offers from producers on a first-come, first-served basis and will return offers for approval in batches throughout the year.

[LEARN MORE](#)

Weekly Update Delivery Options

Send change of address or request for delivery to WUD by phone or email at: **(209)527-6453**
info@wudairies.com

Struggling with Depression?

Call 1-800-784-2433 any time, 24x7, for a live, trained person to talk with or to find local resources.

LUC: Lecheros Unidos de California

Western United Dairies is proud to host LUC, a clearinghouse of resources to assist in all aspects of searching for and hiring employees for your dairy.

LUC services are offered in Spanish & English & include:

- Free advertisement of job postings to a wide audience of potential employees
- Phone call interviews with translation services
- Access to a pool of pre-screened employees with dairy experience

For more information, visit: westernuniteddairies.com/lecheros-unidos

Be Featured in our 2024 World Ag Expo Booth – Share Your Old Dairy Photos With Us!

Do you have cool, old photos of your dairy? Share them with us! We're seeking photos of WUD members dairying in the past. Photos can include family pictures, operations, and dairy life.

Please email your photos to rashell@wudairies.com



Order Labor Law Posters/Spiral Binders for 2024

To place your order, **email Rashell** at rashell@wudairies.com **OR order on the website**

[ORDER ONLINE](#)

USDA Livestock Roadshow Coming to Davis – Jan. 17th

To help livestock producers know what insurance resources are out there and answer any questions, RMA is hosting a series of workshops for producers to learn about updates and improvements to several livestock risk management products.

Livestock Roadshow – Davis

January 17, 2024 • 9 am – 12 pm PT
Davis Regional Office
430 G St • Davis, CA 95616

[LEARN MORE](#)

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January Semi-Annual Gas and Electric Rates Update



Learn more about recent rate updates and the impacts to your business at this live webinar.

[Join Now »](#)

WEBINAR DETAILS

PG&E Non-Residential Rates Forecast and Updates

Thursday, January 18, 2024

10:00-11:00 A.M. Pacific Daylight Time

Join us as an anonymous attendee on the Teams live platform

If you are unable to attend the live event, a recording of the webinar will be available [here](#).

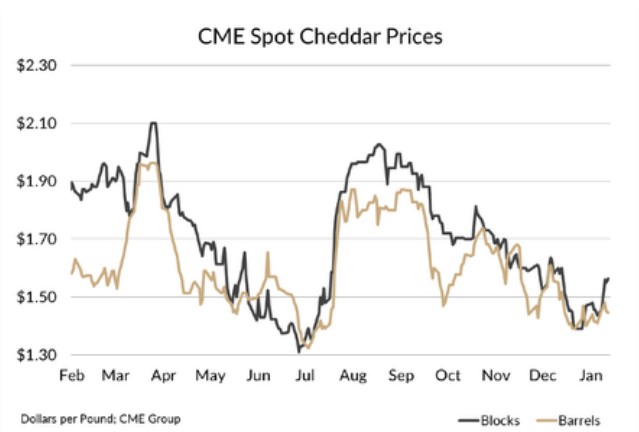
Hear updates on Non-Residential rates from Pacific Gas and Electric Company:


- Electric and gas rates forecast
- Solar Billing Plan update
- Resources and tools to help manage your energy usage

WEEKLY MARKET UPDATE

In November, US cheese exports exceeded predictions, but on a year-to-date basis, all outbound dairy volumes were below prior-year levels. Globally high butter prices and global demand weakness for cheese and milk powders kept export interest low.

- Buyers returned to CME cheese markets as recent low prices stimulated interest. Reports suggest exports have ticked up in the last couple of weeks, though there's a question of how long that will last. Spot block prices jumped back into the \$1.50s, while barrels settled in the mid-\$1.40s.
- The spot butter market remains largely quiet in the new year, trading choppily sideways in the mid-\$2.50s.
- US cheese and butter consumption for the first 11 months of the year remained ahead of 2022 levels. Domestic cheese usage totaled 12.421 billion pounds, up 0.6%, while butter consumption reached 1.962 billion pounds, 7.2% higher on the year.
- In Chicago, the spot nonfat dry milk market climbed to the \$1.20s for the first time since November, but demand couldn't hold. Today's GlobalDairyTrade auction prices were generally firm. Middle Eastern buyers are said to be actively refilling at GDT and privately.
- It was a big week for grain reports. USDA's World Agricultural Supply and Demand Estimates report put corn and soybean yield estimates at 177.3 bushels per acre and 50.6 bushels per acre, both far above pre-report expectations. Stock and production estimates were also strong. Meanwhile, the annual Crop Production report indicated grain production was ahead of predictions, while harvested acres were down slightly.
- In the wake of bearish reports, nearby corn and soybean futures both dropped on the week.



Dairy Revenue Protection Program			
	Futures	Milk Price (Floor) Guarantee @ 95%	Premium Per CWT (CA)
April - June 2024			
Class III	\$17.66	\$16.78	\$0.25
Class IV	\$19.57	\$18.59	\$0.31
July - September 2024			
Class III	\$18.43	\$17.51	\$0.39
Class IV	\$20.02	\$19.02	\$0.45
October - December 2024			
Class III	\$18.46	\$17.54	\$0.44
Class IV	\$19.89	\$18.90	\$0.56
January - March 2025			
Class III	\$18.00	\$17.10	\$0.51
Class IV	\$18.65	\$17.72	N/A
April - June 2025			
Class III	\$17.99	\$17.09	\$0.58
Class IV	\$18.00	\$17.10	N/A
*As of 1/12/2024 for 95% coverage, 1.0 Protection Factor			
		Tiffany LaMendola 209.768.6313	

CME Commodity Prices					
	Blocks	Barrels	Butter	NDM	Dry Whey
Jan-08	\$1.6425	\$1.4550	\$2.5300	\$1.1800	\$0.4225
Jan-09	\$1.5100	\$1.4700	\$2.5675	\$1.2050	\$0.4225
Jan-10	\$1.5600	\$1.4800	\$2.5675	\$1.1925	\$0.4300
Jan-11	\$1.5500	\$1.4500	\$2.5650	\$1.1925	\$0.4300
Jan-12	\$1.5625	\$1.4450	\$2.5675	\$1.1850	\$0.4300
Average	\$1.5280	\$1.4600	\$2.5595	\$1.1910	\$0.4270
Weekly Change	0.1275	0.0350	-0.0075	0.0125	0.0175
Order 51: Latest Prices					
	Sep	Oct	Nov	Dec	Jan
Class I LA	\$21.20	\$21.77	\$22.05	\$22.06	\$20.78
Class II	\$19.98	\$21.95	\$21.21	\$19.88	
Class III	\$18.39	\$16.84	\$17.15	\$16.04	
Class IV	\$19.09	\$21.49	\$20.87	\$19.23	
PPD	\$0.81	\$1.76	\$1.42	\$1.51	
Blend: LA*	\$19.20	\$18.60	\$18.57	\$17.55	
Blend: Tulare*	\$18.70	\$18.10	\$18.07	\$17.05	
*Does not include Quota Deduction					

USDA Dairy Margin Coverage (per CWT)					
	Month	All Milk	Feed	Margin Estimate	Indemnity Estimate @ 9.50 Margin
2024 Program	Jan-24	\$ 19.69	\$ 11.13	\$ 8.55	\$ 0.95
	Feb-24	\$ 19.66	\$ 11.18	\$ 8.49	\$ 1.01
	Mar-24	\$ 19.79	\$ 11.22	\$ 8.57	\$ 0.93
	Apr-24	\$ 20.11	\$ 11.30	\$ 8.81	\$ 0.69
	May-24	\$ 20.30	\$ 11.38	\$ 8.92	\$ 0.58
	Jun-24	\$ 20.49	\$ 11.46	\$ 9.04	\$ 0.46
	Jul-24	\$ 20.60	\$ 11.53	\$ 9.07	\$ 0.43
	Aug-24	\$ 20.95	\$ 11.55	\$ 9.40	\$ 0.10
	Sep-24	\$ 21.34	\$ 11.56	\$ 9.77	-
	Oct-24	\$ 21.49	\$ 11.57	\$ 9.91	-
	Nov-24	\$ 21.74	\$ 11.62	\$ 10.12	-
	Dec-24	\$ 21.56	\$ 11.66	\$ 9.90	-
Estimates only. As of 1/12/2024 and based on futures markets which can change daily.					

