WESTERNUNITEDDAIRIES

WEEKLY UPDATE | SEPTEMBER 19, 2023

New on Seen & Herd: Join Us - Your Voice Is Valued

This week on *Seen & Herd*, Allison Tristao interviews Anja Raudabaugh about the Western United Dairies Board of Directors and the process of becoming a board member. Five board positions will be up for election in the upcoming winter, with terms starting in January 2024.

The regions seeking new board members include North Valley (San Joaquin, Sacramento, Glen, and Colusa counties); North Coast (Del Norte, Humboldt, Sonoma, and Marin counties); Central Valley (Stanislaus to Fresno counties); and the South State (Tulare, Kern County, and San Bernardino counties).

Nominations for board positions are being accepted, and instructions will be provided in an upcoming update in the first part of October. Anja encourages dairy farmers to consider joining the board, emphasizing that prior experience in managing their dairy is valuable, and there are no strict prerequisites.

For questions about the nominations or serving as a board member, contact Allison at allison@wudairies.com or Anja at anja@wudairies.com.



WESTERN**UNITED**DAIRIES

HAVE YOUR PHOTO FEATURED AT THE WORLD AG EXPO!

It's that time of year!
We're seeking WUD member photos of
dairying in the past to feature in the Western
United Dairies booth at the 2024 World Ag
Expo. These photos can include family
pictures, operations, and dairy life.

To submit your photo, email allison@wudairies.com

Weekly Update Delivery Options

Send change of address or request for delivery to WUD by phone or email at: (209)527-6453 info@wudairies.com

Struggling with Depression?

Call 1-800-784-2433 any time, 24x7, for a live, trained person to talk with or to find local resources.

LUC: Lecheros Unidos de California

Western United Dairies is proud to host LUC, a clearinghouse of resources to assist in all aspects of searching for and hiring employees for your dairy.

LUC services are offered in Spanish & English & include:

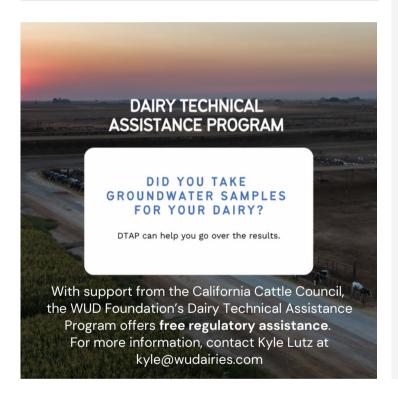
- Free advertisement of job postings to a wide audience of potential employees
- Phone call interviews with translation services
- Access to a pool of prescreened employees with dairy experience

For more information, visit: westernuniteddairies.com/lecheros-unidos

MEETING REMINDER:

Western United Dairies
Board of Directors Meeting

Stanislaus Farm Bureau Office
Wednesday, September 20th, 2023 at 9am
All Members Welcome!
Please RSVP to allison@wudairies.com



KITCHEN TABLE MEETINGS

Stanislaus

OCTOBER 17, 2023

12:00PM

Duner Barn

3501 DUNN RD · MODESTO, CA 95358

Merced

OCTOBER 24, 2023

10:30AM

Vander Woude Dairy Shop Office 1550 RAHILLY RD · MERCED, CA 95341

Humboldt

DECEMBER 5, 2023

5:00PM

Fernbridge Cafe
623 FERNBRIDGE DR · FORTUNA, CA 95540

Sonoma/Maxin

DECEMBER 6, 2023

11:00AM

Washoe House 2840 ROBLAR RD · PETALUMA, CA 94952

PLEASE TO KYLE LUTZ
RSVP AT KYLE@WUDAIRIES.COM

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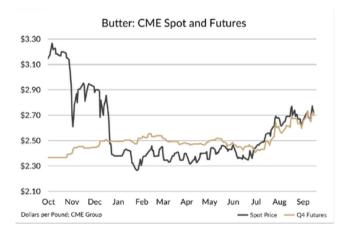


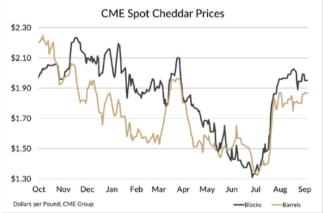
WEEKLY MARKET UPDATE

Fall demand and tighter cream supplies lifted spot butter prices to a new year-to-date high of \$2.7725 per pound on Wednesday. But more butter changed hands at the CME later in the week, dragging prices back to the \$2.71-per-pound mark, with 33 loads traded.

- Spot cheese markets had the most fresh cheddar exchanged since mid-July, with 21 lots traded last week. The extra volume pulled block prices under the \$1.90-per-pound mark and barrels into the \$1.80s.
- WMP prices at the most recent GlobalDairyTrade Pulse event rose to \$1.20 per pound, up from 8.4% versus the previous Pulse. CME spot NDM prices also moved higher as lower milk output limited milk powder production.
- Grain prices fell this week after the release of USDA's WASDE report. December corn tumbled to the lowest price since 2020 at \$4.7625 per bushel and November soybeans fell to \$13.4650 per bushel. Most data fell in line with expectations, with corn and soybean yields declining from the prior

- month's estimates. Meanwhile, USDA pegged 2023–2024 ending stocks for both crops higher than pre-report expectations.
- Crop conditions continue to decline, with 52% of the corn crop as good or excellent, down from 53% the week before and 59% on the five-year average. For soybeans, 52% of the crop was in good or excellent condition compared to 53% the previous week and 60% the five-year average.
- The Consumer Price Index climbed 0.6% on the month and +3.7% year-over-year. But the food price index grew at a slower rate, up 0.2% from July and +4.3% versus the prior year.
- Consumers have yet to slow spending as August retail sales reached \$697.6 billion, up 0.6% on the month and +2.7% from 2022.





NDM

\$1.1000

Dry Whey

\$0.2950

Butter

\$2.6800

CME Commodity Prices

Barrels

\$1.8275

Blocks

\$1.9250

Dairy Revenue Protection Program								
	Futures	Milk Price (Floor) Guarantee @ 95%	Premium Per CWT (CA)					
October - De	ecember 2023							
Class III	\$18.26	\$17.35	\$0.16					
Class IV	\$19.06	\$18.10	\$0.15					
January - Ma	rch 2024							
Class III	\$18.27	\$17.36	\$0.30					
Class IV	\$19.11	\$18.16	\$0.34					
April - June 2	2024							
Class III	\$18.49	\$17.56	\$0.39					
Class IV	\$19.46	\$18.48	\$0.54					
July - Septen	nber 2024							
Class III	\$18.65	\$17.72	\$0.41					
Class IV	\$19.50	\$18.53	\$0.46					
October - De	ecember 2024							
Class III	\$18.52	\$17.59	\$0.50					
Class IV	\$19.23	\$18.27	\$0.54					
*As of 9/15/20	23 for 95% coverage,	1.0 Protection Factor						



Class III	\$10.2		417.00		40.10	oop aa	+ = = 0 0	+2.02.0	42.000	+ 2.2000	40.2700	1	
Class IV	\$19.0	16	\$18.10		\$0.15	Sep-12	\$1.8700	\$1.8050	\$2.7225	\$1.1000	\$0.3000		
January - N	1arch 2024					Sep-13	\$1.9100	\$1.8200	\$2.7725	\$1.1100	\$0.3000	l	
Class III	\$18.2	.7	\$17.36		\$0.30	Sep-14	\$1.9200	\$1.8200	\$2.7425	\$1.1150	\$0.2925	l	
Class IV	\$19.1	1	\$18.16		\$0.34	Sep-15	\$1.8800	\$1.8100	\$2.7175	\$1.1125	\$0.3000	l	
April - June	2024					Average	\$1.9010	\$1.8165	\$2.7270	\$1.1075	\$0.2975	ı	
Class III	\$18.4	9	\$17.56		\$0.39	Weekly Change	-0.0450	-0.0175	0.0375	0.0125	-0.0025	ı	
Class IV	\$19.4	6	\$18.48		\$0.54		Ord	er E1. Let	ant Drings			ı	
July - Septe	ember 2024						Order 51: Latest Prices						
Class III	\$18.6	5	\$17.72		\$0.41		May	Jun	lot	Aug	Con	ı	
Class IV	\$19.5	0	\$18.53		\$0.46		May	Juli	Jul	Aug	Sep	ı	
October - [December 20)24				Class I LA	\$21.87	\$20.31	\$19.62	\$18.92	\$21.20	1	
Class III	\$18.5	2	\$17.59		\$0.50	Class II	\$19.11	\$18.83	\$19.12	\$19.91		l	
Class IV	\$19.2	3	\$18.27		\$0.54	Class III	\$16.11	\$14.91	\$13.77	\$17.19		l	
*As of 9/15/2023 for 95% coverage, 1.0 Protection Factor				Class IV	\$18.10	\$18.26	\$18.26	\$18.91		l			
E Evor A a Tiffany LaMendola				PPD	\$1.55	\$1.51	\$1.76	\$0.77		ı			
= EVEL AO				Blend: LA*	\$17.66	\$16.42	\$15.53	\$17.96		1			
		20	9.768.6313	Blend: Tulare*	\$17.16	\$15.92	\$15.03	\$17.46		ı			
USDA Dairy Margin Coverage (per CWT) Nearby Corn Futures \$7.25													
	Month	All Milk	Feed	Margin Estimate	Indemnity Estimate @ 9.50 Margin	@ \$6.75 AM							
	Jul-22	\$ 25.70	\$ 15.78	\$ 9.92	\$ -	\$6.25 \$6.00	ν.	"√	, ,	May 1			

Sep-11

USE	Month	largin	overa	N	(per	Ind Est	demnity imate @ 0 Margin
	Jul-22	\$ 25.70	\$ 15.78	\$	9.92	\$	-
	Aug-22	\$ 24.30	\$ 16.22	\$	8.08	\$	1.42
2022	Sep-22	\$ 24.40	\$ 15.78	\$	8.62	\$	0.88
Program	Oct-22	\$ 25.90	\$ 15.19	\$	10.71	\$	-
	Nov-22	\$ 25.60	\$ 14.71	\$	10.89	\$	-
	Dec-22	\$ 24.70	\$ 14.94	\$	9.76	\$	-
2023 Program	Jan-23	\$ 23.10	\$ 15.16	\$	7.94	\$	1.56
	Feb-23	\$ 21.60	\$ 15.41	\$	6.19	\$	3.31
	Mar-23	\$ 21.10	\$ 15.02	\$	6.08	\$	3.42
	Apr-23	\$ 20.70	\$ 14.86	\$	5.84	\$	3.66
	May-23	\$ 19.30	\$ 14.47	\$	4.83	\$	4.67
	Jun-23	\$ 17.90	\$ 14.25	\$	3.65	\$	5.85
	Jul-23	\$ 17.40	\$ 13.88	\$	3.52	\$	5.98
	Aug-23	\$ 19.92	\$ 13.07	\$	6.86	\$	2.64
	Sep-23	\$ 20.99	\$ 11.89	\$	9.10	\$	0.40
	Oct-23	\$ 21.27	\$ 11.88	\$	9.40	\$	0.10
	Nov-23	\$ 21.72	\$ 11.92	\$	9.80	\$	-
	Dec-23	\$ 21.69	\$ 11.96	\$	9.73	\$	-

Estimates only. As of 9/15/2023 and based on futures markets which can change daily.





Billion Dollars Monthly; US Census Bureau Data