

California Milk Advisory Board kicks off CADAIRY4GOOD Partnership with Raley's Food for Families Program

The California Milk Advisory Board Kicked off June Dairy Month on World Milk Day with an announcement of a CADAIRY4GOOD partnership with Raley's Food For Families program. The kickoff event was held June 1st at the Raley's Freeport Blvd. location in Sacramento and featured remarks from CA Ag Secretary Karen Ross.

The Giving Gallons initiative, which features signage and checkout prompts at all Raley's locations, will raise up to \$40,000 to supply up to 13,000 gallons of fluid milk to 12 California food bank locations. This is part of California dairy farm families' ongoing commitment to nourishing families everywhere that will continue during September Hunger Action Month with fluid milk donations and community milk drives.

Also on June 1st, the CMAB launched the 5th annual Real California Milk Excelerator dairy innovation competition with a media announcement as well as the launch of the program website: realcamilkexcelerator.com. This year's Open Innovation theme puts the continued spotlight on milk and dairy as essential ingredients for innovative products including, but not limited to foods, beverages, personal care products, packaging, material sciences, textiles, pet products, or anything else using dairy in an innovative way. The application deadline is July 7, 2023.

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Phase 2 - Grower Application Portal Opens June 14th

LandFlex will reopen the grower application enrollment period for Phase 2 and extend it to the following GSAs for enrollment: Pixley Irrigation District GSA, Lower Tule River Irrigation District GSA, Mid-Kaweah GSA, or Westlands Water District GSA. Phase 2 of the program has approximately \$10-12 million available and will be reallocated amongst the 4 GSAs. Unlike the previous phase of LandFlex, a funding split for each GSA will not be determined until after all landowner applications are received and scored based on individual basin grower criteria. DWR, Technical Assistance Providers, and all GSAs will determine final awards at that time.

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Weekly Update Delivery Options

Send change of address or request for delivery to WUD by phone or email at:
(209)527-6453
info@wudairies.com

Struggling with Depression?

Call 1-800-784-2433 any time, 24x7, for a live, trained person to talk with or to find local resources.

LUC: Lecheros Unidos de California

Western United Dairies is proud to host LUC, a clearinghouse of resources to assist in all aspects of searching for and hiring employees for your dairy.

LUC services are offered in Spanish & English & include:

- Free advertisement of job postings to a wide audience of potential employees
- Phone call interviews with translation services
- Access to a pool of pre-screened employees with dairy experience

For more information, visit:
westernuniteddairies.com/lecheros-unidos

Tulare County Dairy Farms Informational Workshop – June 21

Be advised there is an important re-inspection happening in August that can impact our county's ability to sell Grade A milk.

Carbon Mapper Methane Survey Flights June 26 – June 28th

Carbon Mapper will conduct methane survey flights over the San Joaquin Valley from June 26th to 28th, 2023. As part of their measurements, they will be flying over dairies in the area. However, the exact flight path has yet to be determined. When ARB has done these flights in the past, the airplane normally flies relatively low and may circle facilities.

(continued) Phase 2 – Grower Application Portal Opens June 14th

LandFlex will continue to provide financial incentives to growers for each enrolled acre. Growers will be paid for Landflex using the following combined payment sources:

- Provide Immediate Drought Relief by fallowing land for 1 year.
- Overdraft/Sustainability Payment.
- Transition to more climate-resilient ag practices

[LEARN MORE](#)

NATIONAL DAIRY MONTH GRAPHICS

Join the National Dairy Month celebration on social media!



Graphics including California dairy facts can be found on our website and are available to download and share on social media.

Make sure to use the hashtag #NationalDairyMonth and tag us @wudairies!

[DOWNLOAD](#)

USDA Offers Assistance to Help Organic Dairy Producers Cover Increased Costs

FSA is providing financial assistance for a producer's projected marketing costs in 2023 based on their 2022 costs. ODMAP provides a one-time cost-share payment based on marketing costs on pounds of organic milk marketed in the 2022 calendar year. ODMAP provides financial assistance that will immediately support certified organic dairy operations during 2023 keeping organic dairy operations sustainable until markets return to more normal conditions.

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(continued) California Milk Advisory Board kicks off CADAIRY4GOOD Partnership with Raley's Food for Families Program

On June 12-14 CMAB will co-host the Dairy Nourishes \America Western Symposium with Feeding America, the California Association of Food Banks, and the Innovation Center for U.S. Dairy. This event, which brings together stakeholders from food banks/feeding programs, dairy checkoff organizations, coops, processors, and funding organizations, focuses on building relationships and creating solutions to increase access to the protein and nutrients provided by milk and dairy products to all communities.



Left to Right: Maureen Lemos, California Dairy Farmer; Karen Baker, Executive Director, Yolo Food Bank; Karen Ross, California Secretary of Agriculture; and Chelsea Minor, Executive Director, Raley's Food For Families

For the retail/consumer side, June marks the return of our popular summer retail snacking promotion, which encourages consumers to “Snack Happy” with Real California dairy products from cheese and yogurt to frozen treats and more. Consumers will be on the go with family celebrations, road trips and outdoor gatherings and we know, regardless of the event, happy snacks begin with our favorite dairy foods.

This month-long campaign carries us through June and well into July as National Ice Cream month and features an integrated program with multiple retail partners and 681 stores in California. The “Snack Happy This Summer” promotion elevates awareness of California dairy products through integrated digital media and in-store elements. This will consist of targeted digital ads and social media posts, email communication, and rebate offers through Instacart, and recipes featured on Chicory. In-store components include Shelftalk and Floortalk signage. An advertising and public relations surround sound campaign features influencer partnerships with posts on Instagram and TikTok platforms, as well as earned media outreach to spotlight trends in dairy snacks.

CMAB also highlighted a variety of innovative, on-trend sustainably sourced dairy products at the 2023 International Dairy Deli Bakery Association (IDDBA) show in Anaheim. An assortment of dairy applications were sampled including specialty cheeses, lassi, kefir, desserts, and cultured dairy beverages.

The Summer Fancy Food Show in New York City will also serve as an outlet for the CMAB to showcase all that real dairy foods have to offer by sampling specialty cheeses, Hispanic-style dairy, lassi, and protein puff snacks.

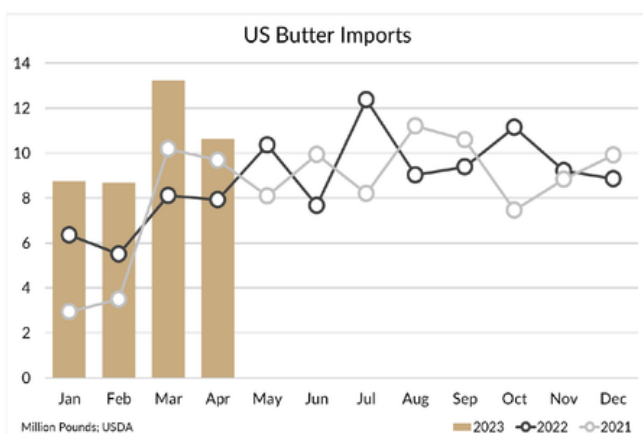
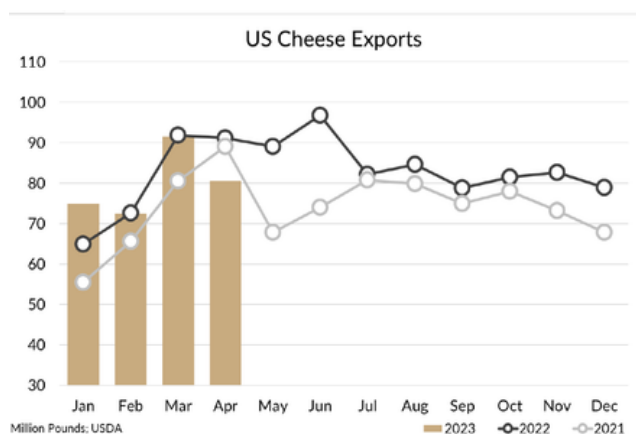
Real California dairy products – specifically unexpected uses for Italian-style cheeses – will be featured in a trends discussion and in applications during the CAFÉ Leadership Conference targeting culinary instructors and students.

Finally, the CMAB will connect with cheese professionals as a sponsor of the Cheesemonger Invitational in New York, where we'll present on California dairy sustainability. •

WEEKLY MARKET UPDATE


US dairy exports slipped year-over-year in April in the face of weaker demand and uncompetitive pricing. But year-to-date totals were mostly on par with prior-year levels. Meanwhile, inbound butter volume for the month reached a new high.

- Low cheese prices initially encouraged buyers, driving blocks and barrels above the \$1.50– and \$1.60-per-pound marks, respectively. But blocks dropped back in the face of weak demand.
- April total cheese production reached 1.171 billion pounds, down 0.2% (–2.3 million pounds) versus 2022. However, Cheddar production (product traded at the CME) was up 5.8% (+19.0 million pounds) on the year.
- Amid higher volume in Chicago and ample cream supplies, the CME butter market slipped on the week.
- Butter output totaled 195.0 million pounds in April, up 7.6% (+13.7 million pounds) on the year.
- The latest GlobalDairyTrade event was mixed. Cheese and butter climbed, but SMP prices slipped 0.4% to \$2,755 per metric ton, or \$1.25 per pound and WMP decreased 2.2% to \$3,173 per metric ton, or \$1.44 per pound. CME NDM followed suit, slipping week-over-week.
- US April NDM stocks reached 309.2 million pounds, up 3.4% (+91.1 million pounds) on the year. Meanwhile, combined NDM/SMP production totaled 234.1 million pounds, down 2.6% (–6.3 million pounds) versus 2022.
- In the latest World Agricultural Supply and Demand Estimates report, USDA pegged 2023–24 corn and soybean ending stocks at 2.257 billion bushels and 350 million bushels, respectively. Both were up on the month and slightly above the pre-report consensus.



Dairy Revenue Protection Program			
	Futures	Milk Price (Floor) Guarantee @ 95%	Premium Per CWT (CA)
July - September 2023			
Class III	\$16.89	\$16.05	\$0.14
Class IV	\$18.24	\$17.33	\$0.11
October - December 2023			
Class III	\$18.32	\$17.40	\$0.29
Class IV	\$18.99	\$18.04	\$0.32
January - March 2024			
Class III	\$17.96	\$17.07	\$0.35
Class IV	\$18.88	\$17.94	\$0.45
April - June 2024			
Class III	\$17.93	\$17.04	\$0.38
Class IV	\$18.64	\$17.70	\$0.49
July - September 2024			
Class III	\$17.90	\$17.01	\$0.46
Class IV	\$18.15	\$17.24	\$0.50

*As of 6/9/2023 for 95% coverage, 1.0 Protection Factor



Tiffany LaMendola
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CME Commodity Prices					
	Blocks	Barrels	Butter	NDM	Dry Whey
Jun-05	\$1.4300	\$1.5500	\$2.4025	\$1.1625	\$0.2650
Jun-06	\$1.4600	\$1.5675	\$2.3775	\$1.1650	\$0.2750
Jun-07	\$1.5225	\$1.6525	\$2.3600	\$1.1625	\$0.2750
Jun-08	\$1.4725	\$1.5700	\$2.3700	\$1.1625	\$0.2750
Jun-09	\$1.4225	\$1.5700	\$2.3625	\$1.1600	\$0.2750
Average	\$1.4615	\$1.5820	\$2.3745	\$1.1625	\$0.2730
Weekly Change	-0.0550	0.0800	-0.0675	-0.0100	0.0000
Order 51: Latest Prices					
	Feb	Mar	Apr	May	Jun
Class I LA	\$23.08	\$21.29	\$21.15	\$21.87	\$20.31
Class II	\$20.83	\$19.52	\$19.20	\$19.11	
Class III	\$17.78	\$18.10	\$18.52	\$16.11	
Class IV	\$18.86	\$18.38	\$17.95	\$18.10	
PPD	\$1.32	\$0.69	\$0.10		
Blend: LA*	\$19.10	\$18.79	\$18.62		
Blend: Tulare*	\$18.60	\$18.29	\$18.12		

*Does not include Quota Deduction

USDA Dairy Margin Coverage (per CWT)						
	Month	All Milk	Feed	Margin Estimate	Indemnity Estimate @ 9.50 Margin	
2022 Program	Jul-22	\$ 25.70	\$ 15.78	\$ 9.92	\$ -	
	Aug-22	\$ 24.30	\$ 16.22	\$ 8.08	\$ 1.42	
	Sep-22	\$ 24.40	\$ 15.78	\$ 8.62	\$ 0.88	
	Oct-22	\$ 25.90	\$ 15.19	\$ 10.71	\$ -	
	Nov-22	\$ 25.60	\$ 14.71	\$ 10.89	\$ -	
	Dec-22	\$ 24.70	\$ 14.94	\$ 9.76	\$ -	
2023 Program	Jan-23	\$ 23.10	\$ 15.16	\$ 7.94	\$ 1.56	
	Feb-23	\$ 21.60	\$ 15.41	\$ 6.19	\$ 3.31	
	Mar-23	\$ 21.10	\$ 15.02	\$ 6.08	\$ 3.42	
	Apr-23	\$ 20.70	\$ 14.86	\$ 5.84	\$ 3.66	
	May-23	\$ 19.44	\$ 13.91	\$ 5.53	\$ 3.97	
	Jun-23	\$ 18.64	\$ 13.72	\$ 4.92	\$ 4.58	
	Jul-23	\$ 18.83	\$ 13.51	\$ 5.32	\$ 4.18	
	Aug-23	\$ 19.64	\$ 12.76	\$ 6.88	\$ 2.62	
	Sep-23	\$ 20.57	\$ 12.25	\$ 8.32	\$ 1.18	
	Oct-23	\$ 21.28	\$ 12.06	\$ 9.23	\$ 0.27	
	Nov-23	\$ 21.79	\$ 11.80	\$ 9.99	\$ -	
	Dec-23	\$ 21.57	\$ 11.81	\$ 9.76	\$ -	

Estimates only. As of 6/9/2023 and based on futures markets which can change daily.

